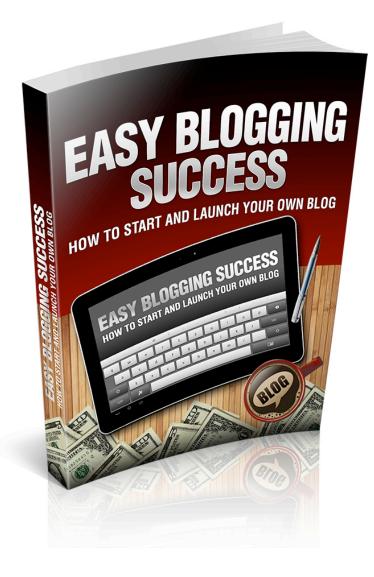
# Easy Blogging Success

# How To Start and Launch Your Own Blog



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# 1 INTRODUCTION

Blogging is a wonderful thing that can help you to share your message with the world. But more than that, it can also be a tool for making money online – and it can be a great way to build up a strong community of people that you can then launch other products and services to.

If you regularly read blogs yourself then you'll already begin to understand why blogging is such a powerful tool from a business perspective. A good blog will get readers coming back time and time again. It will draw them in and be both entertaining and useful at the same time – and if you can become to the 'go-to' blog in your niche then all sorts of magical things can start to happen. You can make money from the blog directly (for example by selling advertising space) or you can use it to drive traffic to other websites (for example your own products/service or those you are promoting as an affiliate).

The truth is that getting started as a blogger is pretty straightforward, however there are also a lot of different things to think about.

In this book we are going to show you how to set up your own successful blog. From choose a niche, through to setting up Wordpress and showing you how to come up with great ideas for blog content, we've got you covered.

Ready to get started?

Let's dive right in...

# 2 WHY START A BLOG?

A successful blog will take time and commitment, but it can be extremely rewarding and profitable. If you're willing to put in a little work, you might gain more out of a blog than you expect. Keep reading to find out some of the reasons you may want to start a blog.

#### Make Money

Many people make money – whether that's directly or indirectly. There's a wide range of earnings, and how much money your blog can bring in will depend on a number of factors, including how much traffic your site gets and how you monetize it.

Effective networking, an established following, and high-quality content will help a blog to generate more money. Some people earn thousands per month from a single blog, and a number of successful bloggers have made blogging their full-time career.

Whilst you shouldn't expect your blog to earn lots of money immediately (it requires a lot of dedication and hard work to become a successful blogger), a blog can be monetized in a number of ways...

You can sell advertising space on your blog to other businesses and bloggers. You can promote your own products and services on your blog, and you can promote other people's products as an affiliate to earn commission on sales (affiliate marketing). You can also use a blog to build up an email list, which you can then use as an additional means of marketing.

#### **Establish Authority**

A high-quality blog is an excellent way to establish yourself as an expert with authority in your field. This is especially important if you run a business or are a professional looking for more clients.

A blog helps to give your name more recognition, and it can help you to find more customers and connections. Every time someone does an online search for a topic you've written about, they might find your blog. In turn, they might end up purchasing your services. Writing high-quality content also shows that you are knowledgeable and confident about the subject you're writing about. A well-read blog can place you at the top of your field.

#### **Develop Valuable Skills**

Blogging can also help you to develop valuable skills. The first (and most obvious) is writing. Even if you don't think of yourself as a great writer, blogging can help you to build your writing skills. The more you blog, the more you'll find yourself able to organize your thoughts and develop an engaging story. Being able to write well will come in handy in many ways, from sending emails, to project proposals, to holiday greeting cards. You will almost definitely find yourself benefiting from writing skills in both your professional and personal life.

Writing a blog will also help you to become a better communicator in general, expressing yourself more effectively orally in addition to in writing. You'll also likely find yourself becoming more organized and observant in everyday life. All of these skills can help you in a number of ways.

#### Why Not?

Apart from the time you put into it, there are really no downsides to starting a blog. With blogging platforms such as Wordpress, you can start a blog for absolutely no cost. This means that even if your blog doesn't end up making money or bringing in new customers, you haven't lost anything. Instead of asking yourself why you should start a blog, perhaps you should start asking yourself, "Why not?"

#### 3

## HOW TO CHOOSE A NICHE FOR YOUR BLOG

When you first start blogging, you'll hear a lot about choosing a niche. Your niche encompasses both the subject of your blog and the target audience who will be reading it.

Choosing the right niche will help make writing your blog both enjoyable and profitable, but the question remains: how do you choose the right niche?

There's no one formula for finding the perfect niche, but the following guidelines will help you to pick a strong niche for successful blogging.

#### **Pick a Subject You Care About**

Choosing a subject that you're passionate about is certainly an important consideration when choosing a niche. If you want to have a successful blog, you're going to be writing regularly (at least once a week) for a long time. Your content will become dry and boring very quickly if you're not personally interested in your topic. Your readers will absolutely notice if you are not excited about your topic.

Of course, there will be days when writing a blog post isn't your favorite activity, but overall, your blog needs to give off a sense of expertise and enthusiasm. The more you know and care about a subject, the better you can write about it, and the more readers will want to read your content. Choosing a niche you're passionate about will also help to motivate you and keep you writing in the long term.

#### **Choose a Profitable Niche**

If you want to make money from your blog, you also need to choose a niche that has some potential for profit. This means deciding on a niche that a substantial number of people are also interested in. One way you can figure this out is by using a keyword analysis tool, such as Google AdWords Keyword Planner or Copyblogger's Keyword Research. Try entering in keywords related to your subject and see how many searches people are doing for those terms. You want to choose something that's getting at least a few hundred monthly searches to ensure that some traffic comes to your site. To choose a profitable niche, you'll also want to consider the potential for advertising. In order to effectively monetize your blog, you'll need to find advertisers who want to reach your target audience. Off of the top of your head, can you think of at least 3 companies who might be interested in advertising on posts about your niche topic? If not, you might not have much potential for advertising revenue, and you might need to come up with a different niche.

#### Choose a Niche of the Right Size

One of the trickiest things about choosing a niche for your blog is picking something that's the right size. If you choose something too general, you risk being lost in a sea of search results. If you choose something too specific, your target audience may be too small.

When you're coming up with an idea, try creating a list of variants of the same niches, ranging from the most general to the most specific. Then you'll want to pick something around the middle. Niches such as "Travel" and "Business Marketing" are likely too broad. You'll be competing with thousands of other websites with the same keywords, and you'll miss out on readers who are looking for something more specific. "Budget Backpacking" and "Marketing for Landscaping Businesses" are more specific but still have significant target audiences.

With a more specific niche, you'll have less competition and are more likely to draw in readers who are looking for more targeted information. Just be careful not to go too narrow, as you'll potentially be writing hundreds of posts on this topic.

Remember that you can tweak your niche a bit as you build your blog. If you start with too wide of a focus, you can decide to make it more specific and write posts within a smaller area of interest. Conversely, if you realize your niche is too small, you can add a variety of posts to broaden your subject. This is easiest to do if you choose a niche to start with that has a bit of flexibility for expansion or contraction.

If you do your research and choose something that you're passionate about, your niche is likely to help make your blog successful.

#### 4

# **CHOOSING A BLOGGING PLATFORM**

When you want to start a blog, one of the first things you'll need to decide is where you want to host it. The two most popular blogging platforms are Blogger and Wordpress.

Both Blogger and Wordpress have their own benefits and may be the best choice for different people. For a thorough analysis of the pros and cons of each, keep reading.

#### The Pros of Blogger

- It's free: One of the most attractive benefits of Blogger is that, unlike Wordpress, it's free. You can monetize your Blogger site and integrate Google Adsense, all with no cost.
- It's easy to use: Blogger is made to be user-friendly. They have a sleek interface with a limited number of pre-made themes to choose from. You can make changes by simply dragging and dropping things, so it's easy to create a blog that looks great. This can be an important benefit for people who are new to blogging.
- Maintenance: Blogger is owned by Google, and Google controls all of the maintenance and technical details. You can keep things simple and know that your website won't be affected by any technical problems.
- Security: Being owned by Google also means that Blogger blogs are protected by Google's strong security. They will keep blogs secure and automatically back them up.

#### The Cons of Blogger

- Ownership: The main drawback of Blogger is that each blog on it is owned by Google, not by you. They have ultimate control and can choose to revoke your access or remove your blog at any time.
- Less flexibility: Blogger is made to be relatively simple and therefore provides fewer options. You get just 1 GB of free space (although that is enough for many users), and you only have a limited selection of themes to choose from. There are no plugins, so your options to customize your blog are limited.

- It's difficult to move your site: If you ever want to move your site to a different platform or domain name, it can be very difficult (although possible) to move off of Blogger. In the process, you might lose some readers and search engine rankings.
- Perhaps the biggest disadvantage of Blogger is that the blog is never really yours. It is effectively hosted on Google's website, and thus they could come along one day and decide to shut down your blog.

#### The Pros of Wordpress

- Ownership: Because a Wordpress blog is self-hosted on your own website, you own and have complete control of your blog. Unlike Blogger, nobody like Google can come along and delete your blog, and you can do absolutely anything you want with it.
- Flexibility: Wordpress comes with a plethora of options, some of which you have to pay for, but many of which are free. There are thousands of themes to choose from, so you can give your blog any look you want. There are also thousands of plugins available, enabling you to add extra features to your site in any configuration you want. In addition, you can set up whatever kinds of ads and monetization you want.
- Stable future: WordPress is actually an open source system, meaning that a whole community of users and developers control it. Wordpress is also the most popular content management system. Its popularity and widespread use means that it will definitely be sticking around for a long time.

#### The Cons of Wordpress

- Cost: Unlike Blogger, a self-hosted Wordpress site is not free, although it is not very expensive. First, you'll need to purchase a domain name (what you'll use for your url), which usually doesn't cost much more than \$10. You then need to choose somewhere to host your site. You'll pay for hosting monthly, and depending on how much storage space and traffic you expect to need, hosting usually costs between \$3 and \$20 a month.
- Harder Set-Up: Because you have so many more options, setting up a WordPress blog is a little harder than a Blogger one, although it's still relatively straightforward. You'll need to take some time to choose your domain name, set up hosting, and construct your pages. Templates and plugins can make this fairly easy, however, even for the less technical of us.
- More maintenance work: On Wordpress, you are responsible for backing up your site, security, and maintenance. Wordpress

definitely has its security issues, although with the help of some plugins and a little tweaking you can make your blog pretty secure, providing that you update your site regularly. If you want more information on Wordpress security then just Google 'Wordpress security' and you should be able to find plenty of helpful information.

#### Conclusion

Both Blogger and Wordpress can be strong platforms for blogging.

If you plan to take your blog seriously, Wordpress is probably the best option for you. It grants you far more control and possibilities for customization. When you're trying to make money from your blog, this can help a lot. You will also own all of your own content, without concern that your site might be closed by Google outside of your control. For these reasons, WordPress is usually the choice of experienced and professional bloggers.

# 5 SETTING UP A WORDPRESS BLOG

In this section we are going to guide you through the relatively simple process of setting up a Wordpress blog.

First of all, you'll require a web hosting account and a domain name for your blog (a .com is ideal because it appeals to people across the globe)

Web hosting can be bought very cheaply from various companies, but try and get one which uses C-Panel. This makes setting things up much easier.

Domain names can also be bought from various providers, but for the purposes of this guide we are going to be using Namcehap.

Once you've registered your domain name for your blog, and have sorted out a hosting account, follow the instructions below. We have assumed that you are using Hostgator and Namecheap, but the process should be fairly similar even if you are using different providers.

- 1. (a) The first step is to do set up the name servers so that they point to your hosting account.
- 2. Visit <u>http://www.namecheap.com</u>, login, and you will be taken to the page below. Click on 'view':

's Home Page		
ACCOUNT INFORMATION		1
Number of domains in your account	17	view
Domains expiring within 30 days	0	view
Domains you have listed for sale	0	view
Domains you have placed offers for	0	view
WhoisGuard subscriptions	17	view
WhoisGuard expiring within 30 days	5	view
Transfer requests in progress	0	status
Number of unread recent messages	31	read
QUICKLY MODIFY ONE OF YOUR DOMA	IN	
nter domain: www. yourdomain.com	m	
Madifican		
Modify >>		
Last Login 01/14/10 08:43	АМ	
Last Transaction 01/28/10 12:03		

(b) Choose the domain name that you want to set name servers for and click on `Edit Selected.'

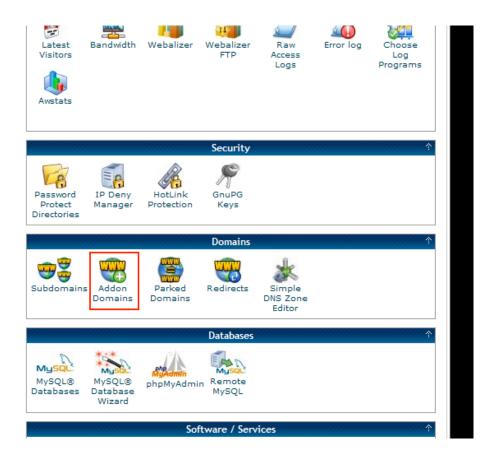
(c) Click on 'Transfer DNS to Webhost' from the list on left sidebar:



(d) On the form that appears, type in the DNS of your web hosting provider into fields 1 and 2. Your hosting provider will give you

these details. If you're not sure, give them a call and they will be able to tell you the addresses – or at least point you to where you can find them. Alternatively look through the help section in your hosting account – they will probably be there. Once you have done that click on 'Save Changes.'

3. (a) Now we need to log in into our hosting account or 'C Panel'. This should be http://www.yourwebsiteaddress/cpanel . Log in with your hosting accounts username and password, and then once you are there scroll down to where it says Domains, and click on 'Addon Domains.'



(b) Fill in the New Domain Name, and the next two entries will be automatically entered for you.

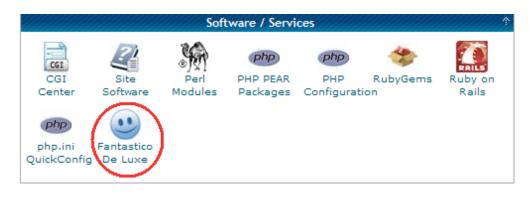
It is good practice to let the system generate a random password for you, so it's nice and secure. Write down the password as you'll need it later on, then click on 'Add Domain.'

#### Create an Add-on Domain



#### (c) Now we are ready to install Wordpress.

So back on the main home page of the control panel, we will have to scroll down to almost the bottom to find the Fantastico De Luxe button:



(d) Select Wordpress from the list that appears:



(e) Select New Installation



Short description: WordPress is a blogging software with a focus on ease of use, elegance, performance, and standards with a huge selection of themes and plugins. Homepage: <u>http://wordpress.org/</u>

WordPress support forum (We are not associated with the support forum)

New Installation (2.8.6) Disk space required: 9.03 MB Disk space available: 998421.5 MB

(f) Where it says 'install on domain' choose the domain you registered from the drop down box. You don't need to enter anything in 'install in directory.'

WordPress							
Install WordPress (1/3)							
Installation location							
Install on domain	owlcollectables.com						
Install in directory							
Leave empty to install in the root directory of the domain (access example: http://domain/). Enter only the directory name to install in a directory (for http://domain/name/ enter name only). This directory SHOULD NOT exist, it will be automatically created!							

(g) Choose a new username and password, which you will use to log in and post content on your blog.

In the base configuration, choose the name you will post as, email address, site name, and description. In the site name and description, try to use some of those keywords for SEO purposes. Then click on 'Install Wordpress.'

(h) On the next screen click on 'Finish Installation' to complete the install of Wordpress!

Install WordPress (2/3)							
The MySQL database and MySQL user created and used for this installation.	will be						
- You chose to install in the main directory of the domain							
- The access URL will be: http://owlcollectables.com/.							
Click on Finish installation to continue.							
Finish installation							

(i) Check your installation worked correctly by going to your domain name.

#### Wordpress Themes

Once you have set up your blog you should install a custom theme in order to change the way that your blog looks.

You can do this from the Appearance > Themes section within side your Wordpress Admin area (accessible from www.yoursite.com/wp-admin) just click on the 'Add New' button near the top of the page and either upload a theme from your computer or choose from one of the options already inside Wordpress.

There are thousands of Wordpress themes out there. Some cost money to use and other themes are free, and there are a huge range of different designs and layouts available.

Search Google for 'Wordpress themes' and you should be able to easily find sites that offer Wordpress themes.

When looking for a theme it is important to spend a little time to seek out the right one for your blog. Images, logos and text can be easily changed – but make sure that you choose one with the right layout and features because these are a little trickier to alter. You can of course pay someone to design you a completely custom theme that matches your individual requirements, however this is obviously a little more expensive.

#### Wordpress plugins

As well as Wordpress themes there are also a huge range of Wordpress plugins available online. Plugins can add features to your site, make it more search engine friendly, enhance the security of your blog, etc.

Once again, if you do a Google search then you should be able to quickly gain an idea of the kinds of plugins that are available. Two essential plugins to get you started are 'All In One SEO Pack,' which allows you to quickly and easily do SEO (Search Engine Optimization), and 'iThemes Security' which allows you to enhance the security of your blog. This plugin was previously known as 'Better WP Security.'

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### 6

# HOW TO COME UP WITH IDEAS FOR BLOG CONTENT

Content is at the heart of any blog. It's what makes people read your blog in the first place – and it's what keeps people coming back to your blog time and time again.

If you're just starting a blog, you're probably full of exciting ideas for posts that you can't wait to write (if you're not, make sure that you've chosen a subject you're passionate about). Somewhere down the line, whether it's after 20 posts or 200, you're probably going to be struggling to come up with new ideas. It's a problem that every writer faces. Sometimes you just hit a rut in creativity. When you find yourself in these moments, try the following tips to come up with ideas for new blog posts.

#### Keep a Running List

One of the best ways to make sure that you don't run out of ideas is to keep a list going. Often, you may think of an idea while reading something else, in the middle of a conversation, or while you're out on a walk. Don't let that idea get away! Write it down, and regularly record all your ideas in one place (a journal, a Google Doc, a spreadsheet, whatever works for you). That way, you'll have a go-to source of ideas. If you ever need to come up with a blog post quickly, you'll be prepared.

#### Read, Read, Read

Reading other content is one of the best ways to come up with your own ideas. That doesn't mean to simply copy someone else's topic (although you might want to write on the same topic if you have your own information to add to it). Reading an article might inspire you with an idea about a related topic, or you might come up with an intriguing question that leads to a blog post. The more you read, the more informed you'll be, and the more information you're processing, the more likely you are to come up with interesting and knowledgeable blog posts.

#### **Look for Questions**

Often, lingering questions produce some of the best ideas for posts. Are friends and family asking you similar questions about your industry in

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conversation? Write a blog post to answer them. Has someone left a question in the comments on one of your posts? It's probably a great idea for a new post. Is there something you've always wondered about your subject? You guessed it – write a blog post about it. You can find questions in a lot of places. Try searching through FAQ pages related to your area of interest. Read other blogs and see if people in the comments have questions, or if other bloggers are leaving anything unanswered. Questions mean that there's a need for information, and you can fill that need.

#### Update an Old Post

Look back through your blog. Do you have any popular posts that you could add to? Maybe you posted about a news item, and there have been more recent developments. Maybe you made a post offering advice and strategies, and you have some new ideas to add in. It's perfectly acceptable to add an update as a new post. If you think you'll continue to have updates, you can even make it a series. A series is also a great way to add some consistency to your blog.

#### When in Doubt, Ask

Sometimes you can let ideas come to you. This is particularly true if you have a decent amount of readers or followers on social media. If you're stuck for ideas, try reaching out to your followers with a tweet or Facebook post asking what they want to know about. You might come up with some great ideas, and you're guaranteed to have at least one interested reader.

#### 7

# **HOW TO WRITE ENGAGING BLOG POSTS**

Good grammar and a strong command of language will make your blog posts easy to read, but the trick to drawing readers in is to make them engaging.

An engaging blog post is one that your reader connects with and wants to keep reading. Really engaging writing makes readers come back to your blog and share your content. This can make the difference between a small blog with a handful of readers to an immensely successful blog that's continually attracting more followers. Writing engaging posts, therefore, should be one of your top goals.

#### Add Some Soul

When you're writing a lot of blog posts, it can be all too easy to slip into writing bland, emotionless content. But why are you going to waste your time writing posts that you don't care about, and that your writers inevitably won't care about either? A great blog post has some soul. When you can, write about something that you really care about, and work in your own unique voice, even if you fear it makes you sound less professional. You want your blog to sound like it's coming from a real flesh-and-blood person, not a computer.

When you have something to say, don't shy away from expressing your opinion. If you're arguing something controversial, you may get some negative responses, but sparking a reaction is proof that you've written something engaging. Put yourself into your blog posts, and you can expect your readers to give something of themselves in return.

#### **Use Emotions**

Writing engaging posts has a lot to do with engaging readers' emotions. Emotions, more than facts and statistics, will help a reader to remember a post. When you're writing, think about what emotions you might play on in relation to your topic: excitement, happiness, hope, ambition, fear? Connect to these emotions and use emotion words to help your content engage with your readers.

**Be a Storyteller** 

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When you think about all the things you've read, which are the ones you remember? They're probably stories. One of the easier ways to include emotions and engage with the reader is to tell stories in your blog posts. Everyone loves a good narrative. Stories make your content easy to follow and help your readers to picture themselves in a particular situation. You can tell a story about your own personal experience, relate someone else's story, or ask your readers to imagine themselves in a particular situation.

If you find you have a dry paragraph, adding in a short story is a great way to quickly make it more engaging. Try working your facts and statistics into stories to make them relatable. Think about it: you've probably been more moved by the story of a single cancer victim than you have by the many statistics about cancer. Use the same principle in your writing: use stories to move your readers.

#### **Keep Things Short**

Writing a blog isn't the same as writing a Pulitzer Prize winning novel. Your goal should be to make it as easy to read as possible. This means keeping things short and simple. Your sentences should be short and avoid any overly complex vocabulary. If you have a sentence that goes over two lines, that's a good sign it's too long. Short sentences are easier to absorb and are likely to keep your audience reading. The same principle holds true for your paragraphs. Long, chunky paragraphs look intimidating on the page and can turn a visitor away from reading your blog post. Instead, break your writing up into short, easily digestible paragraphs. You can use headings and sub-headings to help break things up. These tricks will make your content easy to read and help to keep readers engaged.

## 8 MONETIZING YOUR BLOG

If you're going to make money from your blog then you'll need to think carefully about exactly how you want to monetize it.

There are multiple ways you can do this, and how you monetize will depend on your blog's niche, how obtrusive you want any advertisements to be, and how much money you want to make. In this section we are going to outline some ways of monetizing a blog to help you figure out the best way to start making money.

#### Pay per Click and Pay per Impression Ads

This is probably the most popular kind of monetization used on blogs. The concept is pretty simple. For pay per click ads, you'll earn money every time someone clicks on the ad placed on your blog. You and the advertiser will agree ahead of time on a cost per click, and you'll find that products and services that cost more usually correlate to a higher cost per click.

Predictably, pay per impression (sometimes also called cost per mile) advertising pays you depending on the number of impressions (views) your page gets. You'll usually be paid for every 1,000 impressions.

Both pay per click and pay per impression ads can be banners or text ads. As you can imagine, you'll generate more money if you have lots of traffic to your blog. Without a fair amount of visitors, you may only be making pennies. It often takes time to build up a blog following though, so don't get discouraged if you're not making good money immediately.

#### **Direct Advertising**

Direct advertising will look very similar to pay per click and pay per impression ads to your readers, but it works differently for you. Instead of earning money based on views or clicks, you sell advertising space at a set price to advertisers. You and the advertiser will agree on a set price and how long the ad will run for. If your blog has a lot of traffic, you can negotiate for a higher price. You can often sell ads directly to advertisers, but there are also marketplaces (such as BuySellAds) that can connect you to advertisers. These marketplaces will usually take a commission, though, so if you can work it out yourself, that's generally the better route.

#### Affiliate Programs

Many products and services offer affiliate programs. If you sign up as an affiliate, you'll earn a commission for every sale you generate for that business, which can be either a set fee or a percentage of the sales price.

This is an easy and potentially very profitable way to monetize your site. You're likely to mention products or services in your blog posts, particularly if your blog provides consumer advice. Anytime you mention something that can be sold, you can check to see if the provider offers an affiliate service. Simply adding a link to your post can potentially generate profit for you. Amazon's Associates program, for example, allows you to link to any of the many products on Amazon.

It's very easy to add in these links, and it's one of the subtlest forms of advertising you can use on your blog.

#### **Sponsored Reviews**

Sponsored reviews are another way you can monetize consumer advice on your blog. Advertises are often looking to promote their products and services through spreading positive reviews. A sponsored review is a review that an advertiser pays you to write. You can still include balanced and accurate information about the product, as long as you end by recommending it. You can limit yourself to doing sponsored reviews for products that you would genuinely recommend to keep your blog honest and maintain trust with your readers. You can reach out to businesses to inquire about writing sponsored reviews.

As your blog gains more traffic, you're likely to start receiving offers from businesses related to your niche. If you feel comfortable writing these posts, they can be a great way to earn money.

#### **Promote Your Own Products and Services**

One of the most potentially lucrative ways of making money from a blog is to use it as a way of promoting your own products and services. Once you have built up a bank of loyal readers and have established a community then you have an established user base to market your related products/services to.

#### 9

# **FIVE BLOGGING MISTAKES TO AVOID**

As you venture into the world of blogging, you're bound to make a few mistakes, and that's fine. Blogging is a forgiving medium. If you do something wrong, and you can go back and revise it or make improvements as you move forward. That said, if you can avoid making some common mistakes, you'll give your blog the best chances of success right from the beginning.

One of the best things you can do is read about blogging. There's a lot of advice out there, and you'll find plenty of tips on how to write blog posts within your subject area.

Even once you feel comfortable blogging, keep reading, and you'll be able to keep improving. As you get started, however, keep the following 5 mistakes in mind. Avoiding these can prevent your blog from having trouble getting off the ground, and you'll have an easier time achieving great results.

#### 1. Copying

This should go without saying, but you should never, never copy material for your blog. It's immoral and unfair to the person who originally wrote the content. It can also get your blog into trouble. Google will penalize content that it detects as plagiarized, and your search rankings will suffer.

Readers can often detect when you've copied content. Anything that you've copied and pasted will stand out from the rest of your text and won't sound like you. This is an easy way to turn readers away.

Of course, you should feel free to use other blogs as inspiration. Reading lots of other posts is a great thing to do. Just make sure that all the writing is your own.

#### 2. Not Revising

Often, by the time you've finished writing a post, you're tired of working on it and just want to click "Publish." Hold off for just a few minutes though, and make sure you revise first.

Even if you're a careful writer, a couple of typos and awkward phrases are sure to sneak in. Leaving these in a published post will make you look unprofessional. Take the time to read your post over at least once, and try reading it aloud to make sure everything flows well. If it's an important

#### **Easy Blogging Success**

post, it can help to have someone else read it. If you're truly tired of looking at your post, take a break and come back to it later with fresh eyes.

#### 3. Not Promoting Your Blog

Many new bloggers find themselves disappointed when their blog fails to draw in traffic, even if they have high-quality content.

The trick is to spend time promoting your blog regularly. Without promotion, a new blog will have trouble finding readers. Basic promotion includes posting links to new blog posts on all your social media accounts.

You can also help draw in new readers by building up a presence in blogging communities. Don't just spam comments sections with links to your blog. Make meaningful contributions, and people will want to find out who you are.

#### 4. Not Giving People an Easy Way to Subscribe

You want your blog to have regular readers, so you need to give visitors an easy way to subscribe to your blog posts. You should include a sign-up space on every single page of your blog. That means it should be on your homepage and at the bottom of every post you write. That way, when someone likes a post your write, they can immediately sign up to receive more of your content. If readers have to search for a signup, you're going to lose out on loyal readers.

#### 5. Posting Irregularly

Posting regularly is one of the best ways to maintain contact with your readers and keep them engaged with your blog. It will also help you to generate more revenue from ads.

It can be tricky to stick to a schedule at first, but you'll get used to it as you go. There's no single perfect schedule, but you should probably be posting at least once a week.

When you start your blog, decide on a schedule, work time for writing into your daily schedule, and then stick to it. If you post a day late every once in a while, the world won't end, but abandoning your blog for a couple of weeks at a time can make you lose any momentum you were gaining.

If you don't think you'll be able to post for a while, write a few posts at once and then schedule them to be published automatically. This will help your blog to gain a solid foundation of readers who look forward to reading your posts.

# 10 GENERATING TRAFFIC TO YOUR BLOG

Every blog needs a constant flow of daily visitors. After all, there is no point in having a great blog if nobody ever reads it!

As your blog becomes established then you should find that you don't need to spend so much time on generating traffic to it. If you can establish your blog as a constantly updated source of great information then people will keep coming back to your blog time and time again. You'll establish a loyal readership and the word will start to spread within your niche.

It takes time and effort to get your blog into this position, though. No matter how good your blog is, you need to "get the word out there" and put your blog in front of the world.

#### SEO

Search Engine Optimization (SEO) is the process of optimizing your blog so that it ranks better in search engine results. If you can rank highly for keywords that are related to your niche then there is the potential for a lot of people to come across your blog.

Although SEO is a complex subject that incorporates many different techniques and strategies, the main thing to think about is posting great content that also includes relevant keywords that are related to your niche. Considering targeting one main keyword per blog post.

It is also worth looking at the 'All In One SEO Pack' plugin that is available for Wordpress. This plugin automatically optimizes your blog for SEO, as well as allowing you to fine tune and optimize your blog further still.

#### **Blog Commenting**

One of the best ways of driving traffic to your blog is to find other blogs in your niche and then leave comments on their posts. Readers of these blogs will see your comments and be quite likely to check out your blog.

It is worth noting that this strategy only works if you leave **valuable** comments. Visiting fifty related blogs and leaving comments such as "Great post, I really enjoyed it" is NOT a good strategy to take. Instead you should take the time to read the post and leave a comment that

shows people your knowledge of the subject. Leave your own personal thoughts. Add your own opinion. Show people that you have something to offer and that they should come across and read your blog too.

#### **Forum Posting**

Following on from blog commenting, forum posting works in a similar way. By participating in forums in your niche you can put your blog in front of your target audience. People come across your posts and then go to check out your blog using your forum signature link.

The focus here should again be on making valuable posts and showing people that you are an expert in your field. By regularly posting you can start to build relationships with these people and turn them into regular readers of your blog.

#### **Advertise On Other Blogs**

If you're prepared to spend some money then a good option can be to advertise on other blogs. Alternatively you could agree a joint venture deal with the other blog owner – for example an adswap, where you advertise their site on your blog and they return the favor.

#### **Tell Your Existing Customers**

If you already have existing customers and contacts who might be interested in reading your blog then make sure that you let them know about it. You could include your blog URL on your business cards, for example, or at the bottom of every email you send.

#### **Social Media**

Social media can be a fantastic source of traffic, although that's a whole book in itself! If you have a Facebook page, Twitter account, Google+ page etc, then share every new blog post with your followers. A tool such as Hootsuite can be very helpful in helping you to manage your social media accounts.

# 11 CONCLUSION

As we have discussed, blogging can be hugely fun AND profitable. It can be a great way of making money online in itself, as well as providing a fantastic platform to help you promote your other products or services. You can also use your blog to establish yourself as an authority source in your niche, which can really help you to spread your message and ultimately enable you to make more money in your business.

What are the secrets to success?

Content is at the heart of any blog, so that's a good place to begin. It is absolutely imperative to make regular posts that your target audience will enjoy. It is important to ensure that your posts contain useful information, whilst also being fun to read – and you definitely shouldn't underestimate the importance of the latter. People also read blogs for entertainment, and you would be amazed at the difference that injecting a bit of humor into your posts can make.

In addition, it is important to remember that you can't just build your blog and 'hope they will come.' It is absolutely essential to spread the word about your blog to as many people as possible, so it's definitely worth spending some time to give serious thought about how you are going to promote your blog and make it known to people in your niche.

I hope that you enjoyed this report and that you found it useful. The best thing to do now is to just get started. Blogging definitely DOES have a learning curve, however it's really not that scary and you'll learn as you go.

Happy blogging!