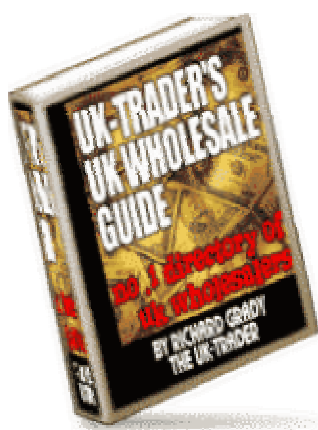


UK-TRADER'S UK WHOLESALE GUIDE



As this eBook contains links to websites, you will find it beneficial if you read it whilst connected to the Internet.

Remember, this ebook comes with **FREE** updates. Please click on the link below to see if you have the latest edition. This edition was published in February 2003.

[CHECK FOR UPDATES](#)

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**Copyright © 2001-2003
by Richard Grady**

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INTRODUCTION

Thank you for purchasing a copy of my eBook. The directory is current and I update it regularly. The last update was completed in **February 2003**. I am confident that all of the businesses contained within the list are still trading and if you find otherwise, please let me know.

This eBook was originally written in 2001 and was based on my experience as a seller on online auctions - I have been trading on online auctions since 1998. Since publishing the first edition, the guide has been updated several times and is now used by all manner of different traders, from online auction sellers, to market traders to car-boot fair sellers to traditional retail outlets. The eBook is packed full of UK wholesalers, many of whom I have used or do use on a regular basis. If you want to buy stock to sell at a profit, then this eBook is for you.

There is no doubt that considerable profit can be made by selling on online auctions such as eBay or at markets and car boot fairs - if you are prepared to apply the necessary effort. I have traded successfully since 1998 and with particular stock lines I have managed to make sales of over £500 per week consistently, working just a couple of hours per day. Don't get me wrong, selling on the Internet is not a way of getting rich quick (regardless of what others may tell you), but with a bit of effort, you can make regular and worthwhile profits. Many of the product lines sold by wholesalers in this eBook can be sold at 100% mark up, so you can double your money - in fact, when I sell on eBay, if I can't at least double my money on a product, I don't bother selling it!

Obviously one of the main problems with trading is having a good supplier of quality stock. The companies contained in this guide can sell you a massive range of goods and I am sure that there is something here to interest everyone.

At the time of writing (Feb 2003), it was possible to purchase DVD's from as little as £3.20, mobile phone covers from 30p, jet flame lighters from £1.10, DVD players from £40.00, 28 inch televisions from £50.00, discman players from £3.50, Playstation games from £3.80, Electronic Body Building Belts from £2.45 etc etc etc. With a bit of effort, everyone should be able to find something to sell.

Note that whilst all of the companies in this directory are wholesalers, many of them do not have any minimum order whatsoever and those that do often have a minimum purchase of just £50 to £100! The days of not being able to buy from wholesalers are long gone - the industry is highly competitive and these businesses want your money, they want to sell to you. I have **NEVER** had any problem purchasing from the wholesalers that I have used and I have always openly admitted that I don't have a shop/market stall etc and that I just sell part-time on the Internet. They have always been happy to sell to me and if I don't order for a couple of months, I often get phone calls from them to see why I haven't been buying.

I hope you find the information contained in this eBook useful, it has taken many hours to compile and will save you a huge amount of time. And if you find that you are still wanting for more after reading the eBook, then take a look at my Private Site – there are another 350 wholesale suppliers listed there, as well as Government/Police auctions, property auctions, UK market details, downloads and much more. You will find full details at:

www.theuktrader.co.uk/membersite.html

Good Luck!!

Richard

THE 'UK-TRADER'

info@theuktrader.co.uk

Note: Some wholesalers will not provide price lists or stock lists as their inventory is changing on a daily basis. Some wholesalers insist that you make an appointment before visiting their premises - check before making a journey. Prices quoted in this guide were accurate as at February 2003, however I cannot guarantee that you will be able to purchase any of the items at the stated prices, as they are subject to availability from the individual wholesalers. Quoted prices may relate to ungraded catalogue returns. Prices quoted are generally 'ex-VAT' - please check before ordering.

Don't forget to.....

**Take a look at the UK-Trader's Private Site
For all your trading information – it's all you need
www.theuktrader.co.uk/membersite.html**

**Subscribe to my free newsletter, The Online Trader,
full of tips to help you make money online
[Click here for more details](#)**

**Join the forum on my website below AND
find out how you can earn 50% of my sales proceeds!
www.thetraderonline.com**

NOW AVAILABLE – 'THE US-TRADERS US WHOLESALE GUIDE'
If you are looking for US wholesale and drop-shipping sources, then you need this ebook!
www.theustrader.com

CATALOGUE/CHAIN STORE RETURNS WHOLESALERS

Catalogue and chain store returns wholesalers, as their name suggests, deal in stock that has been returned to catalogue companies or high street retail outlets by the general public. The reasons for return are varied and can be a simple change of mind or the items may actually be broken or damaged in some way. Regardless of the reason, the returns are simply loaded onto pallets and sold at a massive discount to wholesalers such as those below. They are then sold on in smaller batches, but still at huge reductions on the retail price - it is possible to buy stock at just 5% of the retail price, that's a discount of 95%!!!!

At the time of writing, Gem Discounts (who advertise and sell online) were offering pallets of catalogue return electrical equipment for as little as 12.5% of the retail value - that means that a £400 28inch TV would have cost just £50! Gem also had a pallet of sundry electrical equipment including several DVD players, being sold for 20% of the retail price, meaning that a £200 DVD player cost £40. With prices starting from around £150 (plus VAT) for a whole palletload of stock, there has to be something here for everyone!

Please ensure that you check before making a purchase as to the condition of the stock, ie. 'as new', 'guaranteed working', 'damaged/broken' or 'unchecked'. With the last two categories you are likely to receive a percentage of stock that needs attention before resale and this type of stock is best avoided unless you are able to repair the items yourself.

Most wholesalers request that you purchase by the pallet-load, but you can also purchase 40ft containers from as little as £1200!!! (for general mixed stock).

The type of stock available from these wholesalers is pretty much anything you would expect to buy from a mail order catalogue or high street chainstore, ie. furniture, electrical goods, clothing, household goods, toys, fitness equipment etc. Some wholesalers specialise in a particular line, an indication of the type of stock sold is given with each listing.

J & B Garments Ltd

Bugsy House, 30 Overend Street,
West Bromwich, W. Midlands B70 6EZ
Tel: 0121 500 5445/0121 553 0293 Fax: 0121 580 1325
Email: sales@jbgarments.co.uk

Sells: Ex-chainstore childrenswear

J & N Herz Ltd

Lawson Grove, Off Glebelands Road,
Sale, Cheshire M33 6JN
Tel: 0161 930 5000 Fax: 0161 962 3850
Email: dherz@herz.co.uk
Web address: www.herz.co.uk

Sells: Ex-chainstore clothing

Stamper Enterprises & Co Ltd

Alma House, Grimshaw Lane,
Middleton, Manchester
Tel: 0161 655 1000 Fax: 0161 654 7573
Email: sales@stamper.co.uk
Web address: www.stamper.co.uk

Sells: Ex-chainstore clothing

Clever Cloggs

Unit C, 1 Willis Way,
Poole, Dorset BH15 3SS
Tel: 01202 675432 Fax: 01202 670420
Web address: www.cataloguebargains.co.uk

Sells: General ex-catalogue stock

Domestiks

Watts Road,
Birmingham B10 0UG
Tel: 0121 773 4545 Fax: 0121 773 5050

Sells: General ex-catalogue stock

Gem Discounts

Drury Ind. Est, Drury Lane,
Buckley, Nr. Chester
Tel: 01244 546920/01244 545834 Fax: 01244 549424
Email: sales@gemdiscounts.co.uk
Web address: www.gemdiscounts.co.uk

Sells: General ex-catalogue stock

LMR Trading Ltd

Unit 1, Lower Mersey View, Off Lower Bank View,
Liverpool L20 8PB
Tel: 0151 944 2177

Sells: General ex-catalogue stock

CBS Merchants

Devonshire Street,
Manchester M60 6EL
Tel: 0161 277 3394/0161 277 3393 Fax: 0161 277 4654
Email: cbs@gusco.com
Web address: www.cbsmerchants.com

Sells: Ex-catalogue clothing

Marthill Ltd

Regent House, Lower Regent Street,
Beeston, Notts Tel: 0115 925 9094

Sells: General ex-catalogue stock

Rossmore House Ltd

Rossmore Road East, Ellesmere Port,
South Wirral CH65
Tel: 0151 355 1414 Fax: 0151 355 4141
Email: sales@rossmoregroup.co.uk
Web address: www.rossmoregroup.co.uk

Sells: General ex-catalogue stock

Pentall Ltd

Gino House, 55 Derby Street,
Manchester M8 8HF
Tel: 0161 832 2539

Sells: Mail order surplus clothing

Directory Stock House

Unit 4, Angel Yard, Dalkeith Place,
Kettering, Northamptonshire NN16 0BSTel: 01536 511990

Sells: Ex-mail order/chainstore clothing

UCS Wholesale

Unit 66, Tonedale Mill,
Wellington, Somerset
Tel: 01823 669166 Fax: 01823 661116

Sells: General ex-mail order stock

Phoenix Ecosse

Castle Laurie,
Bankside, Falkirk FK2 7XF
Tel: 01324 638555 Fax: 01324 630343
Email: info:phoenixecosse.co.uk
Web address: www.phoenixecosse.co.uk

Sells: Ex-catalogue furniture and clothing

Team Arena Ltd

Warehouse 9 & 10, Walkers Industrial Estate,
Ollerton Road, Tuxford NG22 0PQ
Tel: 01777 871635 Fax: 01777 871859
Web address: www.xcataloguewarehouse.co.uk

Sells: Catalogue/chain store returns

P J T Trading Ltd

Unit 14, Haven Light Industrial Estate,
Gilbey Road, Pyewipe, Grimsby
Tel: 01472 356369 Fax: 01472 358890
Email: pjtrading@aol.com

Sells: Ex-catalogue general stock – furniture, toys, exercise equipment, household, electrical etc

Net-Direct

2 Anstice Square,
Maidley, Telford, Shropshire TF2 5BD
Tel: 01952 586068 Fax: 01952 586068
Web: www.netdirect-telford.co.uk

Sells: General ex-catalogue stock

ELECTRONICS WHOLESALERS

The companies below deal in a wide range of electronic equipment, ranging from household appliances (irons, toasters, fridges etc) to hi-fi/video/audio equipment. Note that some stock may be catalogue/chainstore returns or may have been reconditioned or reworked. Check the condition of all products before purchasing ie. 'as new', 'perfect', 'reconditioned', 'damaged' etc.

At the time of writing, Geneva Industries were offering catalogue return/unchecked 28 inch widescreen TV's from £75.00, discmans from £3.50 and untested Karaoke systems from £5.00!! World Stock Corporation Ltd were offering widescreen TV's from £35.00 - guaranteed tested and working!

Additional suppliers of electrical goods will be found under the section 'Catalogue/Chainstore Return Wholesalers'.

Davria Communications Ltd

60 Bartley Road,
Benfleet, Essex SS7 4EL
Tel: 01268 799312 Fax: 01268 799327
Email: wholesale@davria.co.uk
Web: www.davria.co.uk

Sells: All types of telephone (except mobile), fax machines (Laser and inkjet), Laser printer/scanner/copier/fax machines and business telephone systems. We can also supply reduced rate telephone call charges for which we require dealers, who will receive an ongoing percentage of the call revenue.

Thompsons Discount Electrical Ltd

Perrywood Trading Park,
Wylds Lane, Worcester WR5 1DZ
Tel: 01905 763376 Fax: 01905 763169
Email: sales@tde.co.uk
Web address: www.tde.co.uk

Sells: Graded/manufacturers seconds - complete range of electrical products

Eastgate Industries Ltd

Unit 4, Enterprise Court,
Prince Street, Bradford BD4 6HQ
Tel: 01274 681400 Fax: 01274 681553

Sells: Factory seconds/end of lines - white goods and vacuum cleaners

Premier Products

Unit B, Old Spencer Clark Works,
Greasborough Street, Rotherham S60 1RG
Tel: 01709 374854 Fax: 01709 367507

Sells: New/seconds/graded branded electrical products

Geneva Industries

Park House, Greenhill Crescent,
Watford Business Park, Watford, Herts WD1 8QU
Tel: 0870 757 2336/7 Fax: 01923 211324
Web address: www.genevaindustries.co.uk

Sells: Full range of guaranteed graded electrical goods

Vision Tech

46 Harford Street,
Hockley, Birmingham B19 3EB
Tel: 0121 554 8282 Fax: 0121 554 2121
Email: info@visiontek.co.uk
Web address: www.visiontek.co.uk

Sells: Full range of electrical products

Werl

Pope Street,
Hockley, Birmingham
Tel: 0121 236 0940 Fax: 0121 200 2733

Sells: Range of reworked and end of line small appliances

Claimwood Ltd

Nath House, 16 Reliance Street Trading Estate,
Newton Heath, Manchester M40 3AG
Tel: 0161 682 2806 Fax: 0161 682 4519

Sells: Range of small household appliances, specialises in Morphy Richards seconds

Washcraft Appliances Ltd

Unit 17, Langley Drive, Chester Road Trading Estate,
Castle Bromwich, Birmingham B35 7AD
Tel: 0121 748 1110/0121 748 2225 Fax: 0121 748 3331

Sells: Reworked/graded white goods (fridges, freezers, washing machines, dishwashers etc)

Trade Electronix

30/34 River Street,
Digbeth, Birmingham B5 5SB
Tel: 0121 773 3300 Fax: 0121 773 2300
Email: info@tradeelectronix.co.uk
Web address: www.tradeelectronix.co.uk

Sells: Audio/video equipment plus a range of other electrical products

World Stock Corporation Ltd

Stock House, Jct2 M5 motorway,
Oldbury, Birmingham B69 2BB
Tel: 0121 552 5522 Fax: 0121 544 0444
Email: stock@dial.pipex.com
Web addresses: www.cyberoffer.co.uk , www.stock.plc.uk , www.branded-products.com

Sells: Full range of electrical goods.

Baruch Enterprises Ltd

208 Acton Lane,
London NW10 7NH
Tel: 0208 965 5443 Fax: 0208 965 5448
Email: sales@baruch.co.uk
Web: www.baruch.co.uk

Sells: Batteries

Audiostar

118-120 Whitechapel Road,
London E1 1JE
Tel: 0207 377 0689 Fax: 0207 377 0108

Sells: Electrical goods/tools/domestic products

Maxim Lamps

25 Cuckfield Road,
Hurstpierpoint, West Sussex BN6 9RW
Tel: 0800 316 5000 Fax: 0800 316 5600

Sells: Light bulbs and electrical accessories

Communications & Trading Ltd

41 Balcombe Road,
Horley, Surrey RH6 7HF
Tel: 01273 329449 Fax: 01273 722992
Email: info@catele.com

Sells: Telephone equipment

Chromavision

29 Lonsdale Street,
Stoke
Tel: 01782 848 153

Sells: Televisions and videos

Time and Sound

86 Great Hampton Street,
Hockley, Birmingham B18 6EW
Tel: 0121 507 0860

Sells: Televisions, hifi equip, telephones - graded, liquidated and bankrupt stock

Speedreview

Euro House, Armstrong Street,
Team Valley Trading Estate, Gateshead, Tyne & Wear NE11 0RQ
Tel: 0191 232 9037 Fax: 0191 261 8866
Email: sales@speedreview.co.uk
Web: www.speedreview.co.uk

Sells: Graded TV's, VCR's, DVD players

Blue Moon Trading Co

Unit 23, Armley Workshops
Pickering St, Armley, Leeds LS12 2QG
Tel: 0113 279 7221
Email: sales@bluemoontrading.co.uk
Web: www.bluemoontrading.co.uk

Sells: Electrical products

Elftone Electronics Ltd

4 Beresford Avenue,
Wembley, Middlesex HA0 1YZ
Tel: 0208 902 6222 Fax: 0208 903 5011
Email: enquiry@elfone.com
Web: www.elfone.com

Sells: Electrical products

Hira Co Ltd

Elizabeth House
1 Elizabeth Street, Manchester M8 8JJ
Tel: 0870 741 0101 Fax: 0870 741 0111
Email: sales@hira.co.uk
Web: www.hira.co.uk

Sells: Electrical products and other branded goods

Laltex

Laltex House, Leigh Commerce Park,
Greenfold Way, Leigh, Lancashire WN7 3XH
Tel: 01942 687000 Fax: 01942 687070
Email: mail@laltex.com
Web: www.laltex.com

Sells: Lighting

Steepletone Products Ltd

Park End Works,
Croughton, Brackley, Northamptonshire NN13 5RD
Tel: 01869 812828 Fax: 01869 810784
Email: sales@steepletone.com
Web: www.steepletone.com

Sells: Electrical products

MOBILE PHONES/ACCESSORY WHOLESALERS

The following wholesalers stock either mobile phones, accessories or both. At the time of writing, mobile phone fascias were available from as little as 30p each and the older model mobile phones could be purchased from a few pounds each!! If you are looking to sell on eBay or other online auctions, then a visit or a call to Orion Electronics is a must. Orion already supply many eBay 'power-sellers' and are happy to hear from 'new starters'. Give them a call and ask to speak to Puneet or Simon - tell them that Richard from the 'UK-Traders UK Wholesale Guide' sent you - you will be glad you did.

Orion Electronics Ltd

26 Osborn Street,
London E1 6TD
Tel: 0207 247 5578 Fax: 0207 247 1352
Email: sales@orionelectronics.co.uk
Web address: www.orionelectronics.co.uk

Sells: Specialist in mobile accessories with a large selection of products. Also a full range of sim cards, batteries, chargers, housings, cases, spare parts etc. High quality products and very competitive pricing with fascias from 30p and batteries from £2.50. Specialist importer of mobile accessories for auction sellers, market traders and shops. Great 'one-stop shop' for mobile accessories and they are happy to give expert advice to new traders. Accessories for new models are usually available from Orion before other suppliers have them in stock. Speak to Puneet or Simon and tell them that Richard from the 'UK-Trader's UK Wholesale Guide' sent you.

Beric's Ltd

258 Belsize Road,
London NW6 4BT
Tel: 0207 316 1868 Fax: 0207 316 1896
Email: bericsuk@aol.com

Sells: Full range of mobile phones

China Industrial Group (UK) Ltd

63-65 Hackney Road,
London E2 8ET
Tel: 0207 613 0843 Fax: 0207 613 0871

2A Elmsmere Road, Manchester M20 6FL
Tel: 0161 445 0066 Fax: 0161 445 0044
Email: chinaindustrial@aol.com
Web address: www.chinaindustrial.co.uk

Sells: Full range of mobile phone accessories

AJS

209 Hackney Road,
London E2
Tel: 0207 739 2735
Email: jiler2974@aol.com

Sells: Full range of mobile phone accessories

G T Mobile

172 Ferry Road,
Hullbridge, Essex SS5 6JZ
Tel: 01702 231 922 Fax: 01702 232 001

Sells: Mobile phone accessories

Dinex Time

12 New Goulston Street,
London E1 7QD
Tel: 0207 247 2779 Fax: 020 7375 2197

Sells: Full range of mobile phone accessories

Axxis Ltd

Sheepscar House,
Sheepscar Street South, Leeds LS7 1AD
Tel: 0113 234 2341 Fax: 0113 234 2342
Email: axxis@firstnet.co.uk

Sells: Full range of mobile phone accessories

Price World

Unit 3A, Lansil Industrial Estate,
Caton Road, Lancaster, Lancs LA1 3PQ
Tel: 0870 744 1624 Fax: 0870 744 1625

Sells: Full range of mobile phone accessories

Switch Electronics Ltd

Unit 54/56 Monument Business Park,
Warpsgrove Lane, Chalgrove, Oxford OX44 7RW
Tel: 01865 400500 Fax: 01865 400600
Web address: www.switchelectronics.co.uk

Sells: Range of mobile phone accessories

Starcom

Unit 3, OPM House,
Haydn Road, Sherwood, Nottingham NG5 1DG
Tel: 0115 969 1400 Fax: 0115 969 1404

Sells: Full range of mobile phone accessories

Greenland

Unit 6, Vere Street,
Salford, Manchester M5 2PQ
Tel: 0161 737 420 Fax: 0161 737 5952
Email: greenland@hotmail.com

Sells: Range of mobile phone accessories

Elite Electronics

Elite House, Unit 4A Sindles Farm,
Aldsworth, Hampshire PO10 8QS
Tel: 08707 878744 Fax: 08707 873357
Email: trade@eliteelectronics.co.uk
Web address: www.eliteelectronics.co.uk

Sells: Full range of mobile phones and accessories

Direct Distributions

33 Constitution Hill, Hockley,
Birmingham B19 3LE
Tel: 0121 236 4338 Fax: 0121 236 4336

Sells: Range of mobile phone accessories

SJ Cellular Ltd

58 Bury Newroad,
Strangeways, Manchester
Tel: 0161 834 9070 Fax: 07968 482938

Sells: Mobile phone accessories

Connection-Plus

123, Leigh Road,
Leigh on Sea, Essex SS9 1JH
Tel: 01702 716565
Email: sales@connection-plus.co.uk
Web address: www.connectionplus.co.uk

Sells: Range of mobile phones and accessories

Commshop

110 Clydesdale Place,
Leyland, Lancashire PR26 7QS
Tel: 08707 444 999 Fax: 08707 444 000
Email: info@commshop.co.uk
Web address: www.commshop.co.uk

Sells: Range of mobile phones and accessories

Sunrise Telecom

Units 7/8, 877 Ashton Old Road,
Manchester
Tel: 0161 220 7828 Fax: 0161 231 7788
Web address: www.sunrisetele.com

Sells: Mobile phone accessories

Expression Face-On

Unit 25, Green Lane Industrial Estate,
Bordesley Green, Birmingham B9 5QP
Tel: 0121 773 4144 Fax: 0121 773 8663

Sells: Mobile phone accessories

M.F.T. Communication

Tel: 01753 523959 Fax: 01753 578858
Email: mobile@mftcom.fsnet.co.uk
Web address: www.used-pocketphone.com

Sells: Secondhand mobile phones

De Yoma Enterprises Ltd

Unit 57 Millmead Business Centre,
Mill Mead Road, Tottenham Hale, London N17 9QU
Tel: 0208 365 9258 Fax: 0208 365 0048
Email: sales@deyoma-enterprises.com

Sells: Sim free mobile phones

Flash Accessories

Unit 30, Walthamstow Business Centre,
Clifford Road, London E17 4SX
Tel: 020 8527 6962 Fax: 020 8503 3337
Email: sales@flashaccessories.co.uk
Web: www.flashaccessories.co.uk

Sells: Mobile phone and accessories

New Way Communication

D1 Charles House, Bridge Road,
Southall, Middlesex UB2 4BD
Tel: 020 8574 3776 Fax: 020 8574 3826

Sells: Mobile phones

TOYS/GAMES WHOLESALERS

The following wholesalers all stock toys/games as their main lines, though may also stock other products. Note that many general wholesalers sell toys in addition to other items, therefore, for additional toy/game wholesalers see the following sections: 'Catalogue and Chain Store returns' and 'Fancy Goods/Giftware/General'.

Transatlantic Collectibles

Tel: 01628 527272 Fax: 01628 528282

Web address: www.transcol.com

Sells: Collectable toy trends, ie. Pokemon, Beanies, Harry Potter, Digimon etc

Delboys Wholesale

1 Haywood Way, Ivyhouse Lane,

Hastings, E Sussex

Tel: 01424 435320 Fax: 01424 435009

Web address: www.delboyswholesale.com

Sells: Range of toys, also household goods and stationery

Toyzone

24 Knightsdale Road,

Off Dales Road, Ipswich, Suffolk

Tel: 01473 749900 Fax: 01473 743001

Sells: Range of toys

Central Wholesale

54 Bolton Road,

South Shore Blackpool FY1 6AB

Tel: 01253 343022 Fax: 01253 343023

Sells: BB guns and toys/fancy goods

Panda Model Wholesale

Unit 8a, Bramley Hedge Farm,

Redhill Road, Cobham, Surrey KT11 1EQ

Tel: 01932 865388 Fax: 01932 865388

Sells: Models, Airfix kits

G Cleveland Wholesalers

Woodcock Hill Industrial Estate,

Harefield Road, Rickmansworth, Herts WD3 1PQ

Tel: 01923 711772 Fax: 01923 711774

Email: sales@gcleveland-wholesalers.co.uk

Web address: www.gcleveland-wholesalers.co.uk

Sells: Models, ie. Corgi, Lledo, Ertl etc

Fairway Importers Ltd

Unit 1, Kingsbridge Road,
Barking, Essex IG11 0BP
Tel: 020 8591 9666 Fax: 020 8591 9515
Email: sales@fairway-uk.co.uk
Web address: www.fairway-uk.co.uk

Sells: Range of toys

IFD Leisure Products Ltd

Unit 6, Kelham Bank Ind Est,
Kelham Street, Doncaster, South Yorkshire
Tel: 01302 789075

Sells: Mountain bikes, mini bikes, pogo sticks

K H Norton

Pingle Street,
Leicester LE3 5DB
Tel: 0116 262 0601 Fax: 0116 233 6631
Email: info@norton.co.uk
Web address: www.norton.co.uk

Sells: Diecast models, toys, plastic hobby kits

Cool Sports

34 Lawling Avenue,
Heybridge, Maldon, Essex CM9 4YT
Tel: 08700 274569 Fax: 01621 842857
Email: surfscooters@aol.com
Web address: www.surf-scooters.com

Sells: UK supplier of surf-scooters

Highfield Trading Co

Unit A4, Connaught Business Centre,
Hyde Estate Road, West Hendon, London NW9 6JL
Tel: 0208 200 7976 Fax: 0208 905 5645

Sells: Toys, stationery, action figures, games, arts & crafts

Sharman Imports Ltd

61 Derby Street, Manchester M8 8HW
Tel: 0161 833 9267 Fax: 0161 839 6440
Email: sales@sharmans.com

Sells: Toys

The Strawberry Group Ltd

12 Market Walk, Saffron Walden
Essex CB10 1JZ
Tel: 01799 523400 Fax: 01799 523600
Email: info@thestrawberrygroup.com
Web: www.thestrawberrygroup.com

Sells: Toys, novelty stationery items for children/teenagers

Tobar Ltd

St Margaret
Harleston, Norfolk IP20 0TB
Tel: 01986 782222 Fax: 01986 782228
Email: sales@tobar.co.uk
Web: www.tobar.co.uk

Sells: Toys and novelties

TOOL WHOLESALERS

The following are specialist tool wholesalers, selling hand tools, garden tools and power tools. Many general wholesalers will also stock a smaller range of tools, so for more bargains see the section covering 'Fancy Goods/Giftware/General Wholesalers'.

Hollywood Export Appliances UK

Tel: 01708 781806 Fax: 01708 781806

Sells: K'Archer pressure washers - catalogue returns

Cannon Wholesale

48-50 Park Street,
Oldbury, Birmingham, West Midlands B69 4LQ
Tel: 0121 544 8383/9393 Fax: 0121 544 3232

Sells: Power and hand tools

HHK Tools Ltd

Unit 2, Tunbridge Jones Business Park,
Cradock Road, Reading, Berkshire RG2 0JX
Tel: 0118 986 1388 Fax: 0118 986 1488
Email: ntools77@aol.com

Sells: Range of garden and hand tools

Target Tools

Unit 3, Elm Field Road,
Morley, Leeds LS27 0EL
Tel: 0113 238 1358 Fax: 0113 238 1359

Sells: Tools

EZD Group

The Warehouse, Knuston Home Farm,
Irchester, Northamptonshire
NN29 7EXTel: 01933 412555
Email: ezdgroup@aol.com
Web address: www.ezdgroup.com

Sells: Power tools

Value Tools

28 Rugby Street,
Manchester M8 9SN
Tel: 0161 834 5628 Fax: 0161 286 0269
Email: valuetools@aol.com

Sells: Power and hand tools, gardening tools

Primetech UK Ltd

G12 Skillion Commercial Centre,
Lea Valley Trading Estate, Edmonton, London N18 3BP
Tel: 020 8345 6034 Fax: 020 8345 6033

Sells: UK distributor of Solingen cookware and Bachman power tools

Fast Pak

Hill Street Lye,
Stourbridge, DY6 8TW
Tel: 01384 829029 Fax: 01384 825077

Sells: Screws

Trundle Investments Ltd

200-204 Trundleys Road,
Deptford, London SE8 5JE
Tel: 020 8692 9000 Fax: 020 8692 2348
Email: tiluk1@aol.com

Sells: Hand tools & DIY accessories

CKW Distribution Ltd

Unit 9 & 12 Albion Business Park,
Spring Road, Smethwick, West Midlands B66 1LY
Tel: 0121 525 2228 Fax: 0121 525 1852
Email: ken@ckw-distribution.com

Sells: Tools

SPORTSWEAR/DESIGNER CLOTHING/CLOTHING WHOLESALERS

These companies sell a mixture of sportswear and designer clothing. Note that much of the stock is catalogue/mail order return and therefore you should check the condition of any stock before purchase.

The Designer Warehouse

Jetmarsh Ltd, Unit 1A, Belvue Road,
Northolt Ind Est, Northolt, Middx UB5 5QJ
Tel: 020 8841 8070 Fax: 020 8841 3700
Email: info@jetmarsh.co.uk

Sells: Designer clothing

Brandshop

Unit 7, Burnside Ind. Estate,
49/53 Roebuck Road, Hainault, Essex IG6 3TU
Tel: 0208 500 4324 Fax: 0208 501 2565
Email: sales@brandshop.co.uk
Web address: www.brandshop.co.uk

Sells: Designer clothing and sportswear

Bagaria

3 Woodgrange Road,
Forest Gate, London E7 8BA
Tel: 08707 554499 Fax: 08707 554498
Email: johnbagaria@hotmail.com
Web address: www.bagariasports.com

Sells: Sportswear

Adam Sinclair Ltd

124 Whitechapel Road,
Whitechapel, London E1 1JE
Tel: 020 7377 6803 Fax: 020 7247 2666

Sells: Sportswear and footwear

Kentex

90-104 Constitution Hill,
Birmingham B19 3JT
Tel: 0121 236 6653 Fax: 0121 212 3530

Sells: Sportswear and footwear

RS Sports & Leisure Ltd

Plumpton House, Plumpton Road,
Rye Park, Hoddesdon, Herts EN11 0LB
Tel: 01992 478558 Fax: 01992 475610
Email: sales@rs-sports.co.uk

Sells: Sportswear

Colgan Sportswear

Woodleigh, Whitebrook Lane,
Peasedown St John, Bath BA2 8LD
Tel: 01761 433275
Web address: www.colgansportswear.co.uk

Sells: Designer sportswear

Flair Wholesale

Unit 7, Springfield Nursery Est,
Burnham on Crouch, Essex. CM0 8TA
Tel: 01621 786198 Fax: 01621 787476

Sells: Lingerie

Pure Sport

No 48, Unit 3 St Johns Road,
Lowestoft, Suffolk NR33 0PH
Tel: 01502 569859 Fax: 01502 569827
Web address: www.puresport.uk.com

Sells: Designer sportswear and clothing

Quality Clothing UK

53/57 Kent Street, Liverpool L1 5AL
Tel: 0151 709 4154 Fax: 0151 709 0911
Email: qualityclothing@btclick.com
Web address: www.qualityclothinguk.com

Sells: Branded clothing and sportswear

U-Go Sports

22 Hospital Street,
Hockley, Birmingham B19 3PY
Tel: 0121 233 0442 Fax: 0121 233 1517
Email: sales@u-gosports.co.uk
Web address: www.u-gosports.co.uk

Sells: Branded sportswear

Image Designer Clothing

117-119 High Road,
Benfleet, Essex SS7 5LN
Tel: 01268 750008
Email: info@imagedesignerclothing.com
Web address: www.imagedesignerclothing.com

Sells: Designer clothing

Sportswise

Unit 5, Bybow Farm,
Orchard Way, Wilmington, Kent
Tel: 01322 286770 Fax: 01322 284225

Sells: Branded sportswear

PMC Sports and Leisure

Unit 3C Sharp House,
Arterial Road, Basildon, Essex SS15 6DR
Tel: 01268 417987 Email: pmconnections@aol.com

Sells: Branded sports/leisurewear

Jill M Jones

Unit A2, Charles House,
Bridge Road, Southall, Middx
Tel: 020 8571 1685 Fax: 020 8571 7642
Email: jillmjones@aol.com
Web address: www.jillmjones.sagenet.co.uk

Sells: Designer clothing

Phoenix Worldwide

Unit 2, Roseville House,
Roseville Road, Leeds LS7 1BA
Tel: 0113 245 5050 Fax: 0113 245 6060
Email: uniforms@phoenixww.co.uk

Sells: Branded sportswear

Kleider Ltd

Unit V4B, Aven Industrial Park,
Tickhill Road, Maltby, Rotherham
Tel: 01709 813000 Fax: 01709 812812
Email: s.s.ltd@btinternet.com

Sells: Designer sportswear and clothing

Pro-Image

20-26 Briddon Street,
Strangeways, Manchester M3 1LS
Tel: 0161 839 2845 Fax: 0161 839 5830

Sells: Branded sportswear

STYLEX

49 Berwick Street,
London W1F 8FH
Tel : 0207 437 2428 Fax: 0207 437 0649
Email: sales@style-x.co.uk
Web: www.style-x.co.uk

Sells: Studded clothing accessories – wrist bands/neck bands, leather goods.

Sandpiper Clothing Company

Unit 1, Sedgley Park Trading Estate,
Sedgley Park, Prestwich, Manchester M25 9WD
Tel: 0161 798 5909 Fax: 0161 798 5819
Email: info@sandpiper.uk.com
Web: www.sandpiper.uk.com

Sells: Childrens clothing

Rai Fashions

89/91 New Road,
Whitechapel, London E1 1HH
Tel: 0207 375 1666 Fax: 0207 247 3025
Email: ray@raifashions.com
Web: www.raifashions.com

Sells: Childrens clothing

S & J Distributors

Army Cross Farm,
Minety, Malmsbury SN16 9RJ
Tel 01666 860869 Fax 01666 860669
Email: info@wholesalechildrenswear.co.uk
Web: www.wholesalechildrenswear.co.uk

Sells: Childrens clothing

Stamper Enterprises & Co Ltd

Alma House, Grimshaw Lane,
Middleton, Manchester M24 1GQ
Tel: 0161 655 1000 Fax: 0161 6547573
Email: sales@stamper.co.uk
Web: www.stamper.co.uk

Sells: Clothing

MKL

25 Wheler Street,
London E1 6NR
Tel: 0207 377 2486 Fax: 0207 375 1290
Email: sales@iap.uk.com
Web: www.mkl.uk.com

Sells: Hats, caps and gloves

Wembley Footwear Ltd

24 Osborn Street,
London E1 6TD
Tel : 0207 375 3501 Fax: 0207 247 3303
Email: wembleyfootwear@hotmail.com
Web: www.wembley-footwear.co.uk

Sells: Footwear

Image Designer Clothing

117-119 High Road,
Benfleet, Essex
SS7 5LNTel: 01268 750008
Email: sales@imagedesignerclothing.com
Web: www.imagedesignerclothing.com

Sells: Designer clothing

Vijay Fashions Ltd

120 Broughton Street,
Manchester M8 8AN
Tel: 0161 834 7711 Fax: 0161 833 0933
Sells: Clothing - menswear/ladieswear/childrenswear

Denim World

98 Whitechapel Road,
London E1 1JQ
Tel: 0207 247 7866 Fax: 0207 247 1219
Email: denimworld@hotmail.com

Sells: Denim clothing/casualwear

Styletalk Ltd

33/39 Hospital Street,
Henrietta Street, Hockley, Birmingham B19 3PU
Tel: 0121 233 0499 Fax: 0121 239 2769

Sells: Ladieswear and teenage fashions

MC Mail Order

26 Little Holme Street,
Leicester
Tel: 0116 251 8797
Email: multichoice@compuserve.com

Sells: Clothing/household linens

Namaste

Mere Syke Farm,
Wigglesworth, Skipton, N. Yorkshire BD23 4SN
Tel: 01729 840441 Fax: 01729 840734
Email: namaste.uk@virgin.net
Web address: www.namaste-uk.co.uk

Sells: Clothes, soft furnishings, bags

Kids Unlimited

Unit 62, Hutton Close,
Crowther Ind Estate, Washington NE38 0AH
Tel: 0191 419 4616 Fax: 0191 419 4351
Email: kidsunlimited@talk21.com

Sells: Baby/childrens wear inc schoolwear

Cobra Fashions

Kinsey Yard, Alfreton Road,
Derby DE21 4AF
Tel: 0870 757 2248 Fax: 0870 757 2248

Sells: Ex-chainstore clothing

Adinday Ltd

Fen Farm, Fen Lane,
North Ockendon, Essex RM14 3RH
Tel: 01708 852314 Fax: 01708 854848
Email: dave@enike.co.uk

Sells: Sports clothing and footwear

UK Clobber

Gordon House Business Centre,
6 Lissenden Gardens, London NW5 1LX
Tel: 0207 482 8858
Email: info@ukclobber.co.uk
Web address: www.ukclobber.co.uk

Sells: Safety/protective clothing/footwear

Narain Bros

Unit 6, Abercor Commercial Centre,
Manor Farm Road, Alperton, Middlesex HA0 1BD
Tel: 0208 795 0855 Fax: 0208 900 9642

Sells: Hats, gloves, scarves - winter fashion

M & F Trading Company

19-29 Shaftesbury Road,
Forest Gate, London E7 8PF
Tel: 020 8552 6041 Fax: 020 8548 1575
Web address: www.mftrading.co.uk

Sells: Casual designer clothing and branded jeanswear

Margolis of Manchester

48 Broughton Street,
Cheetham, Manchester M8 8NN
Tel: 0161 834 6509 Fax: 0161 834 9452
Web address: www.margolis.co.uk

Sells: Ladies underwear/nightwear

N T Wholesale Footwear Ltd

73 Birch Road East,
Witton, Birmingham B6 7DD
Tel: 0121 327 2824 Fax: 0121 328 3427

Sells: Shoes, trainers, boots etc

Wholesale Army Surplus

Sorry, just a phone number for this company, but fairly specialist so worth including.
Tel: 01527 861858

Sells: Army surplus clothing/equipment

Sensations

33-35 Commercial Road,
London E1 1LD
Tel: 020 7247 6361 Fax: 020 7377 8497

Sells: Nursery goods, babywear, childrenswear

Castle Hosiery (London) Ltd

6 Whitechurch Lane,
London E1 7QR
Tel: 020 7375 2146 Fax: 020 7247 4138
Email: sales@castle-hosiery.co.uk
Web address: www.castle-hosiery.co.uk

Sells: Underwear, tights, socks etc

Branded Stocks UK

Sharp House, 1-5 Arterial Road,
Essex SS15 6DR
Tel: 01268 418000 Fax: 01268 418222
Email: sales@brandedstocks.co.uk
Web: www.brandedstocks.co.uk

Sells: Designer clothing

ADULT ENTERTAINMENT WHOLESALERS

The following wholesalers stock a wide range of adult products, ranging from videos to sex toys to lingerie.

Sintillation

41/57 Three Colts Lane,
London E2 6JP
Tel: 020 7729 2692 Fax: 020 7729 3540
Email: sales@sintillation.com
Web address: www.sintillation.com

Sells: Lingerie

Sex Hypermarket

The Private Organisation, 26 Thames Road,
Barking, Essex IG11 0JA
Tel: 020 8507 8566 Fax: 020 8591 8518
Email: ronyates@hotmail.com

Sells: General adult products

Sex Warehouse

Sureline Marketing Ltd, PO Box 24,
Worthing, BN14 8PR
Tel: 01903 231906 Fax: 01903 217029

Sells: General adult products

Linger Lingerie

Unit 4, Station Street,
West Business Park, Coventry CV6 5BP
Tel: 024 7666 2021 Fax: 024 7668 8393
Email: sales@lingerlingerie.com
Web address: www.lingerlingerie.com

Sells: Lingerie

2CD Designs Ltd

197 Great Hampton Row,
Hockley, Birmingham B19 3JP
Tel: 0121 200 2179
Web address: www.clubwear2fetish.com

Sells: Exotic lingerie - rubber/pvc/lace/leather, clubwear, adult toys/novelties

Bella International

45/47 Commercial Road,
London E1 6BD
Tel: 020 7375 1897 Fax: 020 7375 1898
Email: tradecocept@cwcom.net

Sells: Glamorous and sexy lingerie

Boxer

Downham Street

Bradford, West Yorkshire BD3 9QY

Tel: 01274 731547 Fax: 01274 307035

Email: info@boxergifts.com

Web: www.boxergifts.com

Sells: Adult games and novelty items

DISCOUNT CIGARETTE WHOLESALERS

The following page contains details of several websites from which it is possible to purchase cigarettes/cigars at greatly reduced prices. All of the sites listed will ship to the UK. The cigarettes are sent into the UK from overseas to avoid UK tax. I recommend that you make your own enquires into the legality of these methods of import before making a purchase. Please also note that the cigarettes must be for your personal use only, it would definitely be illegal to resell them!

www.smokeplanet.com

www.amsterdam-cigars.com

www.cigarsclub.com

www.e-tobaccos.com

www.lowpricecigarettes.com

www.smokeexpress.co.uk

FANCY GOODS/GIFTWARE/GENERAL WHOLESALERS

This section contains mainly 'general' wholesalers. These companies sell a huge range of products including household products/toys/tools/electrical goods etc etc. I have provided an indication of the stock sold by each company, but most stock a massive range which is too large to detail here.

At the time of writing, Chauhan Import/Export were selling jet flame lighters for just £1.10 each. The exact same lighters were selling for up to £5.00 each on eBay!

Cache Collection

Nash Cottage, Willow Lane,
Blackwater, Camberley, Surrey, GU17 9DL
Tel: 01276 38254 Fax: 01276 38256
Email: info@cache-collection.com
Web: www.cache-collection.com

Sells: Realistic and everlasting oil-filled candles. The candles look like 'real' candles, but are actually oil-filled replicas. Safer than wax candles and they can even be put in the dishwasher!

Wholesale and retail enquiries to Lynn Watts.

Indigicrafts

Cullahill Court, West Hunsbury,
Northampton, Northamptonshire NN4 9YJ
Tel: 07887 557835
Web address: <http://indigicrafts.co.uk>
Email: indigicrafts.uk@ntlworld.com

Sells: Hand-made crafts from Latin America. Mexican furniture, Peruvian jewellery, hair accessories, weavings, bags, hammocks, carved products. Hundreds of lines.

Bagworld

33 Derby Street,
Cheetham Hill, Manchester M8 8HW
Tel: 0161 832 3032

Sells: Bags - handbags/sports bags/beach bags etc

G O International

Unit 2, St Francis Way,
Shefford Industrial Park, Shefford, Bedfordshire SG17 5DZ
Tel: 01462 851852 Fax: 01462 851853
Web address: www.gointernationaluk.com

Sells: Party specialist - balloons/novelties etc

ETI Ltd

Dominion Way,
Worthing, West Sussex BN14 8NW
Tel: 01903 202151 Fax: 01903 202445

Sells: Galileo Thermometers

Sparks Wholesale

Unit 9, West Kingsdown Ind. Estate,
London Road, West Kingsdown, Kent TN15 6EL
Tel: 01474 853999/01702 333566 Fax: 01702 349057

Sells: Giftware

Memon International Ltd

Unit 6A, Dominion Business Park,
Goodwin Road, Edmonton, London N9 0BG
Tel: 020 8807 1111 Fax: 020 8807 1211

Sells: Wide range of household goods, toys, tools etc

Cleopatra Trading Ltd

124 Cheetham Hill Road,
Manchester M8 8PZ
Tel: 0161 832 8184 Fax: 0161 832 8188
Email: sales@cleopatra-ltd.demon.co.uk

Sells: Ethnic clothing and craft

Multi-Channel Trading Co Ltd

Unit A5, Charles House,
Bridge Road, Southall, Middx UB2 4BD
Tel: 020 8813 8181 Fax: 020 8813 9169
Email: vinkle@ntlworld.com

Sells: Toys, watches, batteries, clocks etc

Aress Cash & Carry Ltd

253 High Road,
Leytonstone, London E11 4HH
Tel: 0208 534 1230 Fax: 0208 534 0707
Email: aresswatch@talk21.com

Sells: Watches, lighters, gift items

Audiotech Systems Ltd

10-12 Whitechapel Road,
London E1 1EW
Tel: 020 7377 64000 Fax: 020 7377 5455
Web address: www.audiotechsystems.co.uk

Sells: Electrical goods, telephone accessories, lighters, watches, toys, household goods

Videotech Systems Ltd

18-20 Osborn Street,
London E1 6TD
Tel: 020 7375 111/020 7375 1144 Fax: 020 7377 9188
Email: sales@videotech.uk.com
Web address: www.videotech.uk.com

Sells: Electrical, video, batteries, mobile accessories, household goods

Ashby Emporium

18 Commercial Square,
Freemans Common, Leicester
Tel: 0116 254 4988 Fax: 0116 254 0646

Sells: Household goods

Amsua (UK) Ltd

717A North Circular Road,
Neasden, London NW2 7AH
Tel: 0208 208 2048 Fax: 0208 450 5226
Email: amsuauk@amsua.co.uk
Web address: www.amsua.com

Sells: Giftware, tools, toys, household goods

Awan Marketing Plc

Khyber Building, Heaton Street,
Hockley, Birmingham B18 5BA
Tel: 0121 523 2279 Fax: 0121 523 0739
Web address: www.awanplc.co.uk

Sells: Hardware, toys, household goods, electrical, luggage

Mosan Enterprises Ltd

58 Halford Street,
Leicester LE1 1TQ
Tel: 0116 254 2167

Sells: Toys, gadgets, household goods, electrical, batteries

Reliance Traders

41 Moulton Street,
Off Bury New Road, Manchester M8 8FQ
Tel: 0161 839 4162 Fax: 0161 839 4163
Email: jotwani@globalnet.com.uk

Sells: Giftware, toys, electrical goods, household goods, watches

Premier Wholesale Co

33 Dorset Road,
Bognor Regis, West Sussex PO21 2DU
Tel: 01243 827999

Sells: Candles, picture frames, giftware, lighting, bedding, kitchenware

DPR Wholesalers

1 Raven Road,
Raven Road Ind Estate, South Woodford, London E18 1HB
Tel: 020 8498 0755 Fax: 020 8498 0756
Email: dpr@qualityservice.com

Sells: Household goods, toys, tools, giftware, electrical goods, Christmas lines

Chauhan Import/Export

23/25 Caunce Street,
Blackpool FY1 3DT
Tel: 01253 624577 Fax: 01253 293095

Sells: watches, lighters, lamps, toys, novelties, sunglasses

Viviana Collection

Unit 2, Enterprise Business Estate,
Whitewall Road, Rochester, Kent ME2 4LQ
Tel: 01634 735337 Fax: 020 8316 2884
Web address: www.v-viviana.com

Sells: Glassware

J Azern & Co Ltd

675-681 Commercial Road,
London E14 7LF
Tel: 0207 515 7700 Fax: 0207 538 8557

Sells: Fancy goods, toys, household goods, electrical, tools, glass/chinaware

Kannwin Ltd

16 Bordesley Street,
Digbeth, Birmingham B5 5PL
Tel: 0121 643 7818/3973 Fax: 0121 643 9462
Email: sales:kannwin.co.uk

Sells: Towels/sheets/household linen

Discount Radio and Watch Co Ltd

41-43 Great Hampton Street,
Hockley, Birmingham B18 6EL
Tel: 0121 554 8868 Fax: 0121 554 1658

Sells: Toys, watches, clocks, gifts, gadgets, electrical goods

Bag 65

132 Broughton Street,
Cheetham, Manchester M8 8AN
Tel: 0161 834 8312 Fax: 0161 834 6728

Sells: Luggage, handbags, holdalls

Worldwide Fancy Goods Ltd

17 Great Ducie Street,
Manchester M3 1PQ
Tel: 0161 834 3361 Fax: 0161 834 2149

Sells: watches, straps, fancy goods, jewellery

N T International Plc

75 Birch Road East, Off Deykin Avenue,
Witton, Birmingham B6 7DD
Tel: 0121 327 4672 Fax: 0121 328 3427

Sells: Household goods, electrical, tools, toys, garden equipment

Classic Art Pictures Ltd

Milton Street, Salford 7,
Manchester
Tel: 0161 832 5818 Fax: 0161 834 5746

Sells: Pictures, picture frames, mirrors

C B Distributors

242 Church Road,
Leyton, London E10 7JQ
Tel: 0208 556 5510 Fax: 0208 539 7825

Sells: Toys, fancy goods, household goods, tools, giftware

Lucky Wholesale

15 Whitchurch Lane,
London E1 7QR
Tel: 020 7247 3449

Sells: Giftware, tools, toys, fancy goods

Julian Roe (Bristol) Ltd

Unit 10, Avon Gorge Industrial Centre,
Portview Road, Avonmouth, Bristol BS11 9LQ
Tel: 0117 982 1191 Fax: 0117 982 6561

Sells: Giftware

World Stock Corporation Ltd

Oldbury, Birmingham B69 2BB
Tel: 0121 552 5522 Fax: 0121 544 0444
Email: sales@worldstock.co.uk
Web address: www.stock.plc.uk

Sells: Electrical, luggage, household items

A & S Wholesale & Fancy Goods Ltd

Tir-Y-Berth Ind Estate,
New Road, Hengoed, Mid Glam CF8 8AU
Tel: 01443 816677 Fax: 01443 812049
Email: aandswholesalersltd@hotmail.com

Sells: Household items, gadgets, toys, leathergoods, electrical, watches

GWC

Unit 3, Montpelier Central,
Station Road, Montpelier, Bristol BS6 5EE
Tel: 0117 944 5772 Fax: 0117 944 5773
Web address: www.greatwesternchina.co.uk

Sells: China and glassware

J & J Levy Ltd

93 Commercial Square,
Freemens Common, Leicester LE2 7SR
Tel: 0116 255 5893 Fax: 0116 285 4351

Sells: Fancy goods, toys, hardware, household goods, candles

Cosytex Ltd

Units A4/A5, Broughton Street Cash & Carry Centre,
Broughton Street, Cheetham, Manchester
Tel: 0161 833 0990 Fax: 0161 833 0991
Email: sales@cosytex.com
Web address: www.cosytex.co.uk

Sells: Bed linen and towels

Rockbottom Discount & Wholesale Co

Unit 3, Earls Way, Thurmaston,
Leicester LE4 3FF
Tel: 0116 260 3333 Fax: 0116 260 0333

Sells: Toys, household goods, hardware

Baker Brothers Ltd

Buttercross Works,
Station Lane, Witney, Oxford, Oxon OX8 6BX
Tel: 01993 706262 Fax: 01993 706245

Sells: Giftware, household goods, toys, tools, radios, watches

S Collins & Co Ltd

Ascot Road, off Aspley Lane,
Bobbers Mill, Nottingham NG8 5HD
Tel: 0115 942 5522 Fax: 0115 942 5405

Sells: Bedding, fancy goods, stationery, motor accessories

Vincent Jones Ltd

Enterprise House, Viking Way,
Winch Wen Industrial Estate, Swansea SA1 7DA
Tel: 01792 545400 Fax: 01792 545401

Sells: Electrical, fancy goods, household items, gardening goods, tools, toys

ACL Wholesaler

Unit C6, Treforest Ind. Estate,
Pontypridd
Tel: 01443 844536 Fax: 01443 844537

Sells: tools, toys, household goods, bikes, hardware, electrical

Morjarias

Morjarias House, North Circular Road,
Jct of Abbey Link Road, London NW10 7UD
Tel: 020 8357 1554 Fax: 020 8357 1564
Email: orders@mtl-toys-gifts.co.uk
Web address: www.mtl-toys-gifts.co.uk

Sells: Toys, stationery, tools, household goods, kitchen equipment

Romford Cash & Carry

35 High Street,
Romford, Essex RM1 1JL
Tel: 01708 754798/01708 754790 Fax: 01708 724982

Sells: Toys, watches, household goods, tools

AMSUA (UK) LTD

Unit 7 Central House,
59-63 Whitechapel High Street, London E1 7PE
Tel: 0171 247 8473
Web: www.amsua.co.uk

Sells: General wholesaler – electrical/tools/household/toys etc

Candlelight Products Ltd

Ustun House, Waddington Way,
Aldwarke, Rotherham, South Yorkshire S65 3SH
Tel: 01709 723000
Fax: 01709 723046
Email: info@candlelight.co.uk
Web: www.candlelight.co.uk

Sells: Household products and giftware

NTC Wholesale

Lime Kiln Walk,
North Quay, Great Yarmouth, Norfolk,
NR30 1JJ
Tel: 01493 332322
Fax: 01943 332833

Sells: General wholesaler – tools, household, electrical, toys etc

Regent House

648-652 Attercliffe Road,
Sheffield, South Yorkshire
S9 3RN
Tel: 0114 2423352
Fax: 0114 2443059
E-mail: sales@regenthouse.co.uk
Web: www.regenthouse.co.uk

Sells: aromatherapy products/candles/
glassware/giftware

Mas Trading

Lumford Mill,
Bakewell, Derbyshire DE45 1GS
Web: www.mastrading.co.uk

Sells: Ethnic giftware, jewellery and accessories

Bali Images

Unit 6, Creedy Vale,
Down End, Lords Meadow
Crediton EX17 1HN
Tel: 01363 775766
Fax: 01363 777992
Email: sales@bali-images.co.uk
Web: www.bali-images.co.uk

Sells: ethnic giftware and products

Puckator

Lowman Works,
East Taphouse, Cornwall
PL14 4NQ
Tel: 01579 321550
Fax: 01579 321520
Email: sales@puckator.co.uk
Web: www.puckator.co.uk

Sells: Giftware and furniture

ACW

10-10J Stonehill Business Park,
Silvermere Drive, Edmonton, London N18 3LD
Tel: 020 8807 2280

Sells: Household goods

Regent House

648-652 Attercliffe Road,
Sheffield S9 3RN
Tel: 0114 242 3352 Fax: 0114 244 3059
Email: sales@regenthouse.co.uk
Web address: www.regenthouse.co.uk

Sells: General giftware

Stoke on Trent Imports Ltd

Unit 12, Trentside Industrial Park,
Campbell Road, Boothon, Stoke on Trent ST4 4DX
Tel: 01782 417744 Fax: 01782 417755

Sells: General wholesaler - toys, fancy goods, china, £1 lines etc

The Depot Cash & Carry

Unit 1, 85 Eyre Street,
Ladywood, Birmingham B18 7AD
Tel: 0121 454 7255

Sells: General wholesaler - giftware/household goods/tools/candles/toys etc

OJ's Wholesale

OJ's Industrial Park,
Claybank Road, Portsmouth, Hampshire
Tel: 02392 662212

Sells: General wholesaler - giftware/£1 lines/toys/fancy goods, electrical accessories etc

Aircom Distribution Ltd

Unit 9, Evans Place, Off Durban Road,
South Bersted Ind Est, Bognor Regis, W. Sussex BH22 9RH
Tel: 01243 827240 Fax: 01243 830170

Sells: Household products

Goodwins Cash 'n' Carry

Heston Phoenix Distribution Park,
Unit 69, Phoenix Way, Heston, Hounslow, Middx TW5 9HD
Tel: 020 8898 0900 Fax: 020 8897 7770

Sells: Housewares, tools, iron mongery, garden supplies etc

M & A Wholesale

Unit C3, Connaught Business Centre,
Hyde Estate Road, London NW9 6JP
Tel: 020 8205 5222 Fax: 020 8201 3399
Email: mawholesale@hotmail.com
Web address: www.mawholesale.co.uk

Sells: General wholesaler - lighters, electrical accessories, household goods, £1 lines etc

Universal Consumer Products Ltd

Universal House, Tern Valley Business Park,
Shrewsbury Road, Market Drayton, Shropshire TF9 3SQ
Tel: 01630 692611 Fax: 01630 692612
Email: sales@universaldirect.co.uk

Sells: Electronic equipment, photography, toys, household goods

Wholesale Warehouse

Rear of 115 Maple Road,
Penge, London SE20 8LB
Tel: 020 8778 2737 Fax: 020 8778 1004

Sells: General wholesalers - fancy goods, toys, gifts, household goods etc

Trove Wholesale

3 Westham Road, Weymouth, Dorset DT4 8NP
Tel: 01305 771142

Sells: Dreamcatchers, windchimes, wood carvings, furniture, giftware

Peggy Sue Wholesale

Sun Street, Hanley,
Stoke on Trent, ST1 4JW
Tel: 01782 213954 Fax: 01782 208349

Sells: General wholesaler – clothing, household, DIY, electrical, toys etc

Bali Images

1 Burrington Drive,
Shobrooke, Devon EX17 1AU
Tel: 01363 775766 Fax: 01363 777992
Email: sales@bali-images.co.uk
Web address: www.bali-images.co.uk

Sells: Candle holders/windchimes/dream catchers/carvings

Universal Flowers

Unit 9 & 10 Rainstar Trading,
Nobel Road, Eley Trading Estate, Edmonton, London N18 0AA
Tel: 0208 884 4084 Fax: 0208 884 2943

Sells: Silk flowers, trees and ceramics

Thai Delights

Highview Bungalow,
Salisbury Road, Netheravon, Salisbury, Wiltshire SP4 9QL
Tel: 01980 670910 Fax: 01980 671165
Web address: www.thaidelights.co.uk

Sells: Hand crafted wooden carvings and furniture

Alexander Laferme

Unit 11, Ellingham Industrial Estate,
Ashford, Kent TN23 6NF
Tel: 01233 664037 Fax: 01233 664083
Web address: www.little-connections.com

Sells: New born baby gift sets

Lunar Eclipse

1A Thomas Street,
Widnes, Cheshire WA8 7SG
Tel: 0151 422 9937 Fax: 0151 422 9768

Sells: Smoking equipment, giftware, chimes, carvings etc

Moroccan Bazaar

Unit 10, Cumberland Business Park,
17 Cumberland Avenue, Park Royal, London NW10 7RT
Tel: 020 8961 7591 Fax: 020 8961 7621
Email: sales@moroccanbazaar.co.uk

Sells: Smoking paraphernalia, oil burners, general giftware

Colin Day Wholesale

1 Stockwell Green,
Cinderford, Gloucestershire GL14 2EH
Tel: 01594 827399
Email: colindaydesigns@aol.com

Sells: Tobacco tins, cards and posters

William Sheffield

210 Threecolts Lane,
Railway Arch, 210 Green Heath Business Centre, Bethnal Green, London E2 6JN
Tel: 020 7739 9409 Fax: 020 8203 8813

Sells: Cutlery and cookware

Feng Xue Co Ltd

18 Leslie Road,
Edgbaston, Birmingham B16 9DX
Tel: 0121 420 1216

Sells: Chinese goods - handcarved jade jewellery/animals, calligraphy etc

Candle Fayre (Wholesale) Ltd

15 Gillam Road,
Bournemouth, Dorset BH10 6BW
Tel: 01202 777503 Fax: 01202 777142

Sells: Candles and accessories

Timeboost

425-427 Stapleton Road,
Eastville, Bristol BS5 6NA
Tel: 0117 939 3342 Fax: 0117 935 5069

Sells: Watches, clocks, lighters, mirrors, general giftware

Hookes Wholesale

Unit 1, Stone Close,
West Drayton, Middlesex UB7 8JU
Tel: 01895 421 931 Fax: 01895 421 936

Sells: Gifts, antique repros, home & garden accessories

Ancient Wisdom Aromatics

No address but sells online!
Tel: 0845 0908 103 Fax: 0845 0908 104
Email: email@ancientwisdom.uk.com
Web address: www.ancientwisdom.uk.com

Sells: Aromatic gifts - candles/aromatherapy/oil/incense etc

Robert Taubman Ltd

Units 5 & 6, Blackbrook Business Park,
Blackbrook Road, Fareham, Hampshire PO15 5DR
Tel: 01329 230 252 Fax: 01329 280267

Sells: Glass and ceramic ornaments/giftware

Scentimental

Aromatic House, 46/48 Garden Street,
Thurmaston, Leicester LE4 8DS
Tel: 0116 269 6100 Fax: 0116 269 6800
Email: sales@scentimental.com
Web address: www.scentimental.com

Sells: Pot-pourri, fragrance oils, candles, aromatherapy products

G S Glass

56 Great Hampton Street, Hockley, Birmingham B18
Tel: 0121 551 9499

Sells: China, glass and fancy goods

Flying Carpet Ltd

Barnett House, 53 Fountain Street,
Manchester M2 2AN
Tel: 0161 247 8490 Fax: 0161 273 2076

Sells: Wall rugs

D & B Handbags

24-32 Princip Street,
Birmingham B4 6LJ
Tel: 0121 359 0629 Fax: 0121 359 3487

Sells: Bags of all kinds, leather goods - wallets, belts etc

Six Scents UK

Units 1A & 1B, Fryers Works,
Abercromby Avenue, High Wycombe, Bucks HP12 3BL
Tel: 01494 442213 Fax: 01494 539466
Web address: www.sixscents.com

Sells: Giftware and fragrant products - candles etc

Lemon Tree

Unit 5, Blenheim Close,
Pysons Road Industrial Estate, Broadstairs, Kent CT10 2YF
Tel: 01843 600700 Fax: 01843 600010
Email: sales@lemontreewholesale.co.uk
Web address: www.lemontreewholesale.co.uk

Sells: Candles, essential/fragrance oils, incense, feng shui items etc

Shira

17-23 Broughton Lane (off Bury New Road),
Manchester M7 9TY
Tel: 0161 832 7370 Fax: 0161 835 2875
Email: shewak@shira76.freesevice.co.uk

Sells: General wholesaler – lighters, household/fancy goods

Docklands Distribution

134-154 Chrisp Street,
London E14 6NL
Tel: 0207 538 2824 Fax: 0207 987 0202

Sells: Giftware, household goods

Besmo Products Ltd

Unit 24 Woods Building
Fourthway, Wembley, Middlesex HA9 0LH
Tel: 0208 903 0571 Fax: 0208 903 1418
Email: sales@besmo.com
Web: www.besmo.com

Sells: African gifts and crafts

Dreamcatcher Trading Post

47 Bruce Road
Sheffield, South Yorkshire S11 8QD
Tel: 0114 268 7654
Email: sales@dreamcatchertrading.com
Web: www.dreamcatchertrading.com

Sells: Native American jewellery and crafts

A E Williams

6 Well Lane
Digbeth, Birmingham. West Midlands B5 5TE
Tel: 0121 643 4756 Fax: 0121 643 2977
Email: sales@pewtergiftware.com
Web: www.pewtergiftware.com

Sells: Pewter products

Abbotson & Co

Unit 69 Roman Way Industrial Estate, Longridge Road
Ribbleson, Preston, Lancashire PR2 5BE
Tel: 01772 701007 Fax: 01772 702694
Email: sales@abbotson.co.uk
Web: www.abbotson.co.uk

Sells: Floral decorations, candles and giftware

After Dark (Glass Design) Ltd

Unit 1 Pentland Industrial Estate
Loanhead, Edinburgh EH20 9QH
Tel: 0131 440 4555 Fax: 0131 440 4997
Email: afterdark@after-dark.co.uk
Web: www.after-dark.co.uk

Sells: Oil candles and glassware

Bounty Arts Ltd

Endeavour House
George Cayley Drive, Clifton Moor. York, North Yorkshire YO30 4XE
Tel: 01904 692443 Fax: 01904 692445
Email: sales@bounty-arts.com
Web: www.bounty-arts.com

Sells: Nautical and marine giftware

Disaster Designs

Unit 4 Hackhurst Lane
Lower Dicker, Hailsham, East Sussex BN27 4BW
Tel: 01323 441444 Fax: 01323 441666
Email: info@disasterdesigns.co.uk
Web: www.disasterdesigns.co.uk

Sells: Contemporary gifts and trinkets

Hanley Glass & China

108-110 City Road
Fenton, Stoke on Trent, Staffs ST4 2PH
Tel: 01782 412221 Fax: 01782 744830
Email: hanleyglass@china5.globalnet.co.uk
Web: www.hanleyglassandchina.com

Sells: Ceramics and giftware

Kaye-D Crystal

40 Fir Tree Close
Flitwick, Bedfordshire MK45 1NZ
Tel: 01525 756192
Email: kaye@kaye-dcrystal.freemove.co.uk
Web: www.kaye-d.co.uk

Sells: Crystal giftware

Lovelane Ltd

Matthews Street
Manchester M12 5BB
Tel: 0161 273 6583 Fax: 0161 273 6586
Email: enquiries@lovelanelimited.co.uk
Web: www.lovelanelimited.co.uk

Sells: Framed prints

Peacock Import & Wholesale

Main Street
Windermere, Cumbria LA23 1DX
Tel: 0153 944 8871 Fax: 0153 944 2150
Email: peacocksales@minx.co.uk
Web: www.peacock-import.co.uk

Sells: Ethic and contemporary giftware

R D Haigh & Co

Floresco House
Oakhill Road, Brighouse HD6 1SN
Tel: 01484 400032 Fax: 01484 400080
Email: info@rdhaigh.com
Web: www.rdhaigh.com

Sells: Decorative metal products – candle holders, garden accessories etc

Realmark Ltd

4 New Goulston Street
London E1 7QD
Tel: 0207 377 8070 Fax: 0207 377 8070
Email: sales@realmark.co.uk
Web: www.realmark.co.uk

Sells: Fancy goods, lighters, watches, mobile accessories

Silver Scenes Ltd

Berriew,
Welshpool, Powys SY21 8QA
Tel: 01686 640695 Fax: 01686 640683
Email: sales@silverscenes.com
Web: www.silverscenes.com

Sells: Giftware and jewellery

Beaches Ltd

New Portreath Road
Redruth, Cornwall TR16 4HN
Tel: 01209 213399 Fax: 01209 313355
Email: info@beachesglassgifts.co.uk
Web: www.beachesglassgifts.co.uk

Sells: Glass giftware

B-Loony (UK) Ltd

Buck House, Sunnyside Road
Chesham, Bucks HP5 2AR
Tel: 01494 793904 Fax: 01494 791268
Email: sales@b-loony.co.uk
Web: www.b-loonypromo.com

Sells: Personalised promotional giftware and products

Carberry Candles Ltd

Carberry
Musselburgh, East Lothian EH21 8PZ
Tel: 0131 665 5656 Fax: 0131 653 2720
Email: contact@candles.co.uk
Web: www.candles.co.uk

Sells: Candles

Dreamwalker Ltd

Unit 21 City Industrial Park
Southern Road, Southampton, Hampshire SO15 1HG
Tel: 023 8023 7600
Email: sales@dreamwalker.co.uk
Web: www.dreamwalker.co.uk

Sells: Candles and accessories

Elite Gift Boxes

8 – 10 Murrayfield
Union Park, Fifers Lane, Norwich NR6 6NQ
Tel: 01603 418153 Fax: 01603 417333
Email: info@eliteboxes.co.uk
Web: www.eliteboxes.co.uk

Sells: Decorated tin boxes

JEWELLERY WHOLESALERS

The following companies sell a range of costume and gold/silver jewellery, also watches and similar items. Also listed are specialist sellers of body jewellery (nose rings, belly bars etc).

Body Shock Ltd

Middlemore Lane West,
Aldridge, Walsall, West Midlands WS9 8DR
Tel: 01922 744088 Fax: 01922 744090
Email: sales@body-shock.com
Web address: www.body-shock.com

Sells: Body jewellery

Voodoo Rising

16 Preston Street,
Brighton BN1 2HN
Tel: 01273 727596 Fax: 01273 326522
Email: info@voodoorising.com
Web address: www.voodoorising.com

Sells: Extreme costume jewellery

Talbot Import Company

7-8 Howard Terrace,
Brighton, East Sussex BN1 3TR
Tel: 01273 776415 Fax: 01273 731167 Email: info@talbotfashions.com

Sells: Costume jewellery

TDI

PO Box 16703,
Glasgow G1 1ZL
Tel: 0141 572 5333 Fax: 0141 572 5219

Sells: Body jewellery

Inka Fashion Jewellery

6 Knowsley Street,
Cheetham Hill, Manchester M8 8GE
Tel: 0161 839 7494 Fax: 0161 832 5066

Sells: Watches, costume jewellery

Wildcat

16 Preston Street,
Brighton BN1 2HN
Tel: 01273 323758 Fax: 01273 278103
Email: info@wildcat.co.uk
Web address: www.wildcat.co.uk

Sells: Body jewellery

Cohen Wholesale

PO Box 150 150,
Glasgow G20 6ED
Tel: 0141 948 0002 Fax: 0141 948 0462
Email: silver@coh.demon.co.uk

Sells: Silver jewellery

Wholesale Fashion Jewellery

85 Vyse Street, Hockley,
Birmingham B18 6JZ
Tel: 0121 554 0320

Sells: Fashion and precious metal jewellery

Alandra Products Ltd

Alandra House, 447-453 Hackney Road,
London E2 6QL
Tel: 020 7739 1201 Fax: 020 7729 4055
Email: sales@alandra.co.uk
Web address: www.alandra.co.uk

Sells: Fashion jewellery

Max Watches

PO Box 172,
Bognor Regis PO22 7UN
Tel: 01243 584755 Fax: 01243 584798
Email: sales@maxwatches.co.uk
Web address: www.maxwatches.co.uk

Sells: Watches

Amber Jewellery

22/24 Cheetham Hill Road,
Manchester, M4 4EZ
Tel: 0161 819 1800 Fax: 0161 819 1808
Web address: www.amber-jewellery.com

Sells: Fashion/costume jewellery

Jewellery World

Goldfinger House, 5 Chatley Street,
Cheetham, Manchester M3 1HY
Tel: 0161 834 5007/0161 834 6028
Web address: www.jewellery-world.co.uk

Sells: Full range of costume/fashion jewellery, body jewellery and gold/silver jewellery

Gecko

10 Greenland Street,
London NW1 0GQ
Tel: 020 7692 7676 Fax: 020 7692 7677
Email: sales@geckojewellery.com

Sells: Sterling silver jewellery

Sellmoor Ltd

79 Middlesex Street,
London E1 7DA
Tel: 0207 377 9553 Fax: 0207 377 9285
Email: sellmoorltd@netscapeonline.co.uk

Sells: Watches

Elegance Fashion Jewellery

South Street,
Sebastopol, Gwent NP4 5DY
Tel: 01495 764568
Email: enquiries@elegancejewellery.com

Sells: Fashion jewellery

Eric's Jewellers

118 Vyse Street,
Hockley, Birmingham B18 6LP
Tel: 0121 236 6680 Fax: 0121 605 4544
Web address: www.erics.co.uk

Sells: Gold/silver jewellery

Alchemy Group

Hazel Drive,
Leicester LE3 2JE
Tel: 0116 282 4824 Fax: 0116 282 5202
Email: info@alchemygroup.co.uk
Web address: www.alchemygroup.co.uk

Sells: Gothic jewellery

Jhumka

10 Wharfedale Road,
Ipswich, Suffolk IP1 4JP
Tel: 01473 462100 Fax: 01473 462100
Email: reema@jhumka.fsnet.co.uk
Web address: www.jhumka.fsnet.co.uk

Sells: Body jewellery, fashion jewellery, silver jewellery

Apollo Accessories

25 Barr Street,
Hockley, Birmingham
Tel: 0121 236 3955 Fax: 0121 236 3965

Sells: Costume/fashion jewellery and accessories

Ice Nine

9-13 Goosegate,
Nottingham, Notts.
NG1 1FE
Tel: 0115 958 0786 Fax: 0115 959 8289
Email: info@icenine.co.uk
Web: www.icenine.co.uk/wholesale

Sells: Silver, amber and body jewellery

3R Enterprises

Unit 26 Cumberland Business Park,
Cumberland Avenue, Park Royal, London NW10 7RT
Tel: 020 8965 7766 Fax: 020 8965 7339
Email: sales@3r-enterprises.com

Sells: Fashion jewellery/scarves/bags/accessories

Corol Y Smith

216 Feltham Road,
Ashford, Middlesex TW15 1AS
Tel: 01784 241010 Fax: 01784 420475
Email: corol@btinternet.com

Sells: Fashion jewellery

The Rowell Trading Co

Woodville House, 195 Broadgate Lane,
Horsforth, Leeds LS18 5BS
Tel: 0113 258 3224 Fax: 0113 258 3685

Sells: Gemstone jewellery

Magnetic Jewellers

PO Box 2597,
Wolverhampton WV6 8GZ
Tel: 07971 544914 Fax: 01902 754528
Email: sales@magneticjewellers.com
Web address: www.magneticjewellers.co.uk

Sells: Magnetic jewellery/watches

Pyramid Wholesale Warehouse

18 Bond Street,
Brighton BN1 1RD
Tel: 01273 608070 Fax: 01273 600363
Email: pyramid.ww@virgin.net

Sells: Jewellery, sarongs, feng shui accessories, handicrafts etc

Zacharia Fashions

3/4 Hanger Green,
London W5 3EL
Tel: 020 8997 6378 Fax: 020 8998 0717

Sells: Fashion jewellery, ethnic jewellery, general fashion accessories

Cadeau Jewellery Ltd

35 Derby Street,
Cheetham Hill,
Manchester M8 8HW
Tel: 0161 834 2987 Fax: 0161 839 0374

Sells: Costume jewellery

Lamez Ltd

56c Minerva Road,
Park Royal, London NW10 6HJ
Tel: 020 8357 1300 Fax: 020 8357 1600
Email: lamezLtd@aol.com
Web address: www.lamez.teg.co.uk

Sells: Jewellery, badges, tattoos, novelty items

Europa Jewellers

The Europa Building,
Victoria Road, Park Royal, London NW10
Tel: 020 8961 2690 Fax: 020 8961 2678
Email: sales@europagroup.co.uk
Web address: www.europagroup.co.uk

Sells: Jewellery - real and costume

Farnell Trade Mail Order

The Old Mill, Temperance Place,
Darlington, Co. Durham DL3 6LP
Tel: 01325 362812 Fax: 01325 362822

Sells: Watches

Magnetic Therapy Works

M90 Commerce Park,
Dunfermline KY12 0SJ
Tel: 01383 625576

Sells: Magnetic bangles

£1 LINE WHOLESALERS

£1 lines are any item which can be sold for a retail price of £1. The wholesalers below specialise in £1 lines, which include hand-tools, car accessories, video tapes, sunglasses, lighters, etc. Many of the items cost less than 50p! General wholesalers also often stock £1 lines, so please check the 'Fancy goods/Giftware/General Wholesalers' section for more £1 line bargains.

B & J Supplies

June Almond House,
Mary Street, Strangeways, Manchester M3 1EB
Tel: 0161 832 6013 Fax: 0161 832 3756
Email: leslie@bjsupplies.com
Web address: www.bjsupplies.com

Sells: Toiletries, perfumes, cosmetics

Five Star

Victoria House, Unit 7,
59B Derby Road, Manchester M8 8HW
Tel: 0161 832 2361 Fax: 0161 832 7523

Sells: Various £1 lines

Allsorts Wholesale

Unit 2A, Britland Ind Estate,
Northbourne Road, Eastbourne, East Sussex BN22 1PW
Tel: 01323 721462

Sells: Various £1 lines

Jenrose Distribution Ltd

Leighton Buzzard,
Milton Keynes
Tel: 01525 851840

Sells: Various £1 lines

C & L Wholesale Ltd

Unit 6, Yardley Business Park,
Miles Gray Road, Basildon, Essex SS14 3BZ
Tel: 01268 525056

Sells: Various £1 lines

M J Cash & Carry

25 Great Hampton Street,
Hockley, Birmingham B18 6AA
Tel: 0121 523 7191 Fax: 0121 523 7295

Sells: Various £1 lines

Amish Wholesalers

Hanuman House,
39 River Road, Barking, Essex IG11 0DB
Tel: 020 8507 0127 Fax: 020 8507 0137

Sells: Various £1 lines

SBM Sales & Marketing

PO Box 29,
Saffron Walden, Essex CB11 3YG
Tel: 01799 543459 Fax: 01799 541741

Sells: Various £1 lines

DVD/VIDEO/CD/COMPUTER GAME/SOFTWARE WHOLESALERS

The following wholesalers stock a range of DVD/Video/CD and console games. Massive discounts are available on the retail price, with DVD's starting at just £3.20! At the time of writing, Prism Leisure had a huge range of budget DVD's from £3.20 and OMC Games and Consoles are advertising Playstation games from £3.80!!

Select Data Services Ltd

7 Woodpark Avenue
Knaresborough, North Yorkshire HG5 9DJ
Tel. 01423 862247

Web: www.wholesalerssoftware.co.uk and www.selectdata.co.uk

Email: davidcayre@aol.com Contact David C Ayre

Products - Business software for the wholesaler as well as many bespoke or semi-bespoke products for other businesses.

OMC Games and Consoles

51 Broad Street,
Ely, Cambs CB7 4BD
Tel: 01353 665 625 Fax: 0870 1212 329
Email: sales@omcdistribution.co.uk

Sells: DVD's, Consoles and games: Playstation/Nintendo/Gameboy

Thats Entertainment

103 Heckmondwike Road,
Dewsbury WF13 3PG
Tel: 01924 412856 Fax: 01924 412882

Sells: DVD's/Videos/CD's/Cassette tapes

Rogers Video

Unit B1, Hilton Trading Estate,
Hilton Road, Wolverhampton, West Midlands WV4 6DW
Tel: 01902 495565 Fax: 01902 353534
Email: rogvideo@compuserve.com

Sells: Videos/CD's/DVD's

ATS Distribution Ltd

Unit 4, The Amber Centre,
Artic Way, Giltbrook, Nottingham NG16 2HS
Tel: 08700 111 236 Fax: 08700 11 00 26
Email: sales@atsdistribution.co.uk
Web address: www.atsdistribution.co.uk

Sells: Software, PC accessories, printing consumables

Black Dog Music

Unit 3E, Wembley Commercial Centre,
East Lane, North Wembley, Middx HA9 7UR
Tel: 020 8908 4879 Fax: 020 8908 4836
Sells: DVD's/Videos/CD's/CD-Roms

Prism Leisure Corporation Plc

Unit 1, Dencora Business Centre,
Dundee Way, Enfield, Middlesex EN3 7SX
Tel: 0208 804 8100 Fax: 0208 805 8001
Web address: www.prismleisure.com

Sells: DVD's/CDs'/Videos/Computer software/Console games

Cruisin Records

Tel: 0208 304 5853

Sells: CD's, tapes, DVD's and Playstation games

Music Express Ltd

Sheepscar House,
Sheepscar Street South, Leeds LS7 1AD
Tel: 0113 234 4112 Fax: 0113 234 4113
Email: office@music-express.co.uk

Sells: DVD/Mini-discs/CD-Roms/console games/video/CD's

CMT Games Ltd

62 Queenswood Drive,
Headingley, Leeds
LS6 3LGTel : 0113 230 6305 Fax : 0113 230 5031
Email : queries@cmtgames.co.uk
Web: www.cmtgames.co.uk

Sells: Computer games and accessories

The Entertainment Network

Rabans Lane,
Aylesbury, Buckinghamshire HP19 8TS
Tel 01296 426151 Fax 01296 481009
Web: www.theentertainmentnetwork.co.uk

Sells: CDs, audio cassettes, vinyl records, mini discs, video cassettes, DVDs, computer games software, Sony Playstation consoles and peripherals

THE Group

Rosevale Business Park,
Newcastle under Lyme ST5 7QT
Tel: 01782 566566 Fax: 01782 564484
Web: www.the.co.uk

Sells: Audio/video tapes, books, computer games

Bargain Book Company

Millgate, Paddock,
Huddersfield, W. Yorkshire
Tel: 01484 450855 Fax: 01484 450855
Email: shaun.holdsworth@btinternet.com

Sells: Books, CD Roms

Allcor Ltd

Sorry, telephone number only for this company, but stock available from 10% of retail price,
so worth including.
Tel: 01394 670099

Sells: Computer software

Soundsrite Music Ltd

Unit 4, Albert Street,
Off Market Street, Droylsden, Manchester M43 7BA
Tel: 0161 370 6908 Fax: 0161 371 8207

Sells: DVD's/CD's/Video's/Cassette's

Eurocorp Leisure Ltd

Unit 8, 55/57 Park Royal Road,
London NW10 7LRTel: 0208 838 5880 Fax: 0208 838 5881
Email: eurocorp.leisure@virgin.net

Sells: CD's and DVD's

Duffield Computer Solutions

60 Oldwyk, Basildon, Essex.
Tel: 01268 460899
Email: tradesales@duffield-cs.co.uk
Web: www.duffield-cs.co.uk

Sells: DVD's, console/PC games, ink cartridges

COMPUTER HARDWARE

The computer hardware market is highly competitive and the majority of the supply in this industry is carried out by major distributors that will only deal with authorised retail outlets. There are however a few smaller distributors that will sell to other traders and some of these are detailed below.

Kindways.com Ltd

4 Trinity Avenue,
Llandudno, N. Wales LL30 2NQ
Tel: 01492 860560
Email: sales@kindways.co.uk
Web: www.kindways.co.uk www.hasgot.com (password - 'trader')

Sells: Authorised reseller for IPC notebooks & laptops. Also stocks other DIY laptops and other computer hardware.

A One Distribution

Hardware House, James Street,
Bury, Lancashire BL9 7EG
Tel: 0161 763 3633 Fax: 0161 763 3644
Email: info@aone.co.uk
Web: www.aone.co.uk

Sells: computer hardware

CCL Computers Ltd

Inmoor Road, off Cross Lane,
Tong, West Yorkshire BD11 2PS
Tel: 01274 471201 Fax: 01274 471280
Email: sales@cclcomputers.co.uk
Web: www.cclcomputers.co.uk

Sells: Computer hardware

Europa Computers

11 Edward Street
Salford, Manchester M7 1SN
Tel: 0161 279 0000 Fax: 0161 8329104
Email: info@europacomputers.com
Web: www.europacomputers.com

Sells: Computer hardware

NOVELTY ITEMS

This section is basically a list of wholesalers that supply specific fun or novelty items. These are great impulse buys for shops, markets, car boots or online auctions.

Fairfax Ltd

14 Starnes Court,
Union Street, Maidstone, Kent ME14 1EB
Tel: 01622 662121 Fax: 01622 685121
Email: fairfax@europelink.freemove.co.uk

Sells: Novelty glowing products

Hannah Charles Ltd

Chateau House, 12 Sheepscar Street South,
Leeds LS7 1EF
Tel: 0113 245 8796 Fax: 0113 245 9563
Email: chateau@dial.pipex.com

Sells: Clothes tattoos, stick on tattoos, glitter body art

MagicTricks.co.uk

Fraser Simpson Associates Ltd,
PO Box 341, Ashford
Kent TN23 4WB
Tel 0870 758 0718 Fax 0870 758 0719
Email: wholesale@magictricks.co.uk
Web: www.magictricks.co.uk/magicwholesale.htm

Sells: Magic tricks

Billy-Bob Teeth Company

92 Coniscliffe Road,
Darlington DL3 7N
Tel: 01325 255519
Email: info@billybobteeth-direct.co.uk
Web: www.billybobdirect.com/

Sells: dentist quality joke teeth

Dragon Tattoos

51 Lumley Crescent,
Skegness, Lincolnshire, PE25 2TL
Tel 01754 764782
Email: sales@dragontattoos.com
Web: www.dragontattoos.com

Sells: Temporary tattoo's

Mayhem

Unit 9, Victoria Industrial Estate,
Victoria Road, London W3 6XX
Tel: 020 8752 1499 Fax: 020 8752 1488
Email: sales@mayhemuk.com
Web: www.mayhemuk.com

Sells: Gadgets/'boys toys'

Alice Louise Creations

18 Edenvale Court,
Lisburn, Co. Antrim NI BT28 2RL
Tel: 028 9260 5555 Fax: 028 9260 5555

Sells: Humorous prayer scrolls

Fresh & Funky Ltd

Tel: 01227 455788 Fax: 01227 455788

Sells: Novelty contact lenses

Herbal Highs

PO Box 2426,
Bath, BA2 1JY,
Tel: 07000 785854 Fax: 07000 444474
Email: herbal@dircon.co.uk
Web: www.herbalhighs.com

Sells: Herbal products designed to produce legal drug-like effects

Adkins Warehouse

16 Bridge Street,
Whitby, North Yorkshire YO22 4BG
Tel: 01947 820070 Fax: 01947 820070
Web: www.adkinswarehouse.co.uk

Sells: Miniature musical instruments

UK Art Group Ltd

Unit 9, Courtyard Offices,
Drayton Road, Newton Longville, Milton Keynes, Buckinghamshire MK17 0BU
Tel: 01908 379255 Fax: 07050 663121
Email: sales@ukartgroup.com
Web: www.ukartgroup.com

Sells: Novelty items – glowsticks, body paint etc

Masons Music

Drury Lane, St Leonards on Sea
East Sussex TN38 9BA
Tel: 01424 427562 Fax: 01424 434364
Email: sales@masonsmusic.co.uk
Web: www.masonsmusic.co.uk

Sells: Music posters/t-shirts

The Teapottery

Leyburn Business Park
Leyburn, Wensleydale, North Yorkshire DL8 5QA
Tel: 01969 623839 Fax: 01969 624079
Email: info@teapottery.co.uk
Web: www.teapottery.com

Sells: Novelty, collectable ceramic teapots

Twinklers

122 Granville Road
London NW2 2LD
Tel: 0208 457 7000 Fax: 0208 455 4222
Email: sales@twinklers.com
Web: www.twinklers.com

Sells: Novelty flashing products, including seasonal

Two Cats to Support

39 Haugh Lane
Sheffield S11 9SB
Tel: 0114 236 6087 Fax: 0114 236 6087
Email: josie@twocatstosupport.co.uk
Web: www.twocatstosupport.co.uk

Sells: Novelty giftware

Anglo Enterprises (UK) Ltd

7 Ullswater Mansions
Ivy Farm, Macclesfield, Cheshire
Tel: 01625 511740 Fax: 01625 617277
Web: www.crazysand.co.uk

Sells: Crazy sand

OTHER SUNDRY WHOLESALERS

This final list of wholesalers consists of companies who, for whatever reason, did not fit under any of my other titles, but are still definitely worth a look. These are the companies where you can buy more specialised products such as airguns and smoking paraphernalia.

Zan Beer Supplies Ltd

Unit 4, Walsall Road,
Norton Canes, Cannock, Staffordshire, WS12 5LG
Tel: 01543 459704 or 01543 450833 Fax: 01543 450716
Email: tfpg@btconnect.com
Web address: <http://home.btconnect.com/ZanBeerWholesale>

Sells: Keg and trad beers and ciders, wines and spirits, alcopops and bottled beers, and soft drinks

Sunoptic

46 Minerva Road,
Park Royal, London NW10 6HJ
Tel: 020 8357 0150 Fax: 020 8930 0590
Email: sunoptic-uk@mcmail.com
Web address: www.sunoptic.com

Sells: Sun and reading glasses

Shure Enterprises

5-7 Great Eastern Street,
London EC2A 3EJ
Tel: 020 7247 3122 Fax: 020 7377 9221
Email: shure@x-stream.co.uk
Web address: www.gifts4u.co.uk

Sells: Cosmetics

Elbee Traders

Gidoomal House,
839 Harrow Road, London NW10 5NH
Tel: 020 8969 1455 Fax: 020 8969 9423
Email: sales@elbee-traders.co.uk
Web address: www.elbee-traders.co.uk

Sells: Smoking paraphernalia, incense burners, joss sticks

AnanD

134 Melton Road,
Leicester LE4 5EE
Tel: 0116 266 7905 Fax: 0116 261 0516
Email: sales@anand.co.uk
Web address: www.anand.co.uk

Sells: Batteries, CDR's

Kims Cash and Carry

Low Farm, Kexby Road,
Glentworth, Lincs DN21 5DP
Tel: 01427 668284 Fax: 01427 668067
Web address: www.kims.co.uk

Sells: New and reconditioned baby equipment ie buggies, cots etc

Yorkshire Fragrances

262 Sheffield Road,
Tinsley, Sheffield S9 1RD
Tel: 0114 244 0758 Fax: 0114 244 0758
Email: sales@yorkshirefragrance.co.uk
Web address: www.yorkshirefragrance.co.uk

Sells: Pot pourri, candles, aromatherapy kits, essential oils, oil burners

Crystal World Animals

225 Hangleton Road,
Hove, East Sussex BN3 7LS
Tel: 01273 702043 Fax: 01273 702044

Sells: Crystal animal ornaments

Westminster Crystal Co Ltd

182-190 Stocks Street,
Cheetham, Manchester M8 9QH
Tel: 0161 834 7699 Fax: 0161 835 3800
Email: sales@westminstercrystal.co.uk
Web address: www.westminstercrystal.co.uk

Sells: Crystal ornaments - animals, cars etc

Sportsmarketing

Commerce Way,
Whitehall Road Industrial Estate, Colchester, Essex CO2 8HH
Tel: 01206 795333 Fax: 01206 792679

Sells: Air pistols/rifles, airsoft guns and accessories, fishing tackle

Greetings Wholesale Co Ltd

Bescot Crescent,
Walsall WS1 4NG
Tel: 01922 646666

Sells: Greetings cards, toys, party supplies

Badge Sales

83 Berwick Street,
London W1F 8TR
Tel: 020 7437 5121 Fax: 020 7494 0488
Email: badgesales@aol.com

Sells: Badges

The Candle Supply Company

Unit 9, The Blakemere Centre,
Chester Road, Sandiway, Northwich Cheshire CW8 2EB
Tel: 01606 301918
Web address: www.candlesupply.co.uk

Sells: Candles

Worldwide Imports

30 Cliff Road,
London NW1 9AJ
Tel: 020 7916 9451 Fax: 020 7267 6420
Web address: www.worldwide-imports.co.uk

Sells: Smoking paraphernalia, incense

Ray Taylor

Pixel House, Rear of Station Road,
Harold Wood, Romford, Essex RM3 0BP
Tel: 01708 379661
Email: raytaylor@footballsouvenirs.co.uk
Web address: www.footballsouvenirs.co.uk

Sells: Football souvenirs

Modern Plastics

Booth Street,
Smethwick, Birmingham B66 2PF
Tel: 0121 565 3390

Sells: Dustbin bags

Megabyte Books

64 Bridge Street,
Taunton TA1 1UD
Tel: 01823 423144 Fax: 01823 352773
Email: info@megabytebooks.com

Sells: Computer books

Beyond Shops

7 Borough Pavement,
Grange Precinct, Birkenhead, Merseyside CH41 2XX
Tel: 0151 666 2022
Email: nick@beyondshops.co.uk
Web: www.beyondshops.co.uk

Sells: smoking paraphernalia and unusual gifts

Aargee Novelties

Unit 4, Concord Business Centre,
Concord Road, Acton, London W3 OTJ
Tel: 0208 896 0500 Fax 0208 896 0600
Email: info@aargee.co.uk
Web: www.aargee.co.uk

Sells: Incense sticks

Doll Factory of London Ltd

12 Sentinel Square,
Hendon, London NW4 2EL
Tel: 020 8202 9302

Sells: Porcelain dolls

Honeypot Cosmetics

Unit 4a, Parr Road, Off Honeypot Lane,
Stanmore, Middlesex HA7 1NL
Tel: 020 8951 3686

Sells: Cosmetics

Craft Depot

Somerton Business Park,
Somerton, Somerset TA11 6SB
Tel: 01458 274727 Fax: 01458 274727
Email: craftdepot@aol.com
Web: www.craftdepot.co.uk/business.cfm

Sells: Craft supplies

R & S Greeting Cards & Stationery

Fourth Way,
Wembley, Middlesex HA9 0LH
Tel: 020 8902 0713/4 Fax: 020 8903 8088

Sells: Greeting cards, stationery, toys and batteries

Euro Optics

9 Gorst Road, Park Royal,
London NW10 6LA
Tel: 0208 963 1885 Fax: 0208 961 3404
Email: office@euro-optics.nl
Web address: www.euro-optics.nl

Sells: Sunglasses, reading glasses, optical frames

The Oriental Arts Wholesale Company

Unit 1, G3 St Hildas Business Centre,
The Ropery, Whitby, Yorkshire YO22 4ET
Tel: 01947 604910 Fax: 01947 604910

Sells: Large decorative fans

Bargain Books

Unit 26, Marian Trading Estate,
Dolgellau, Gwynedd LL40 1UU
Tel: 01341 421025 Fax: 01341 421122

Sells: Books

BL Cosmetics Ltd

Units 5 & 6 Alders Way,
Yalberton Industrial Estate, Paignton, Devon TQ4 7QL
Tel: 01803 527000 Fax: 01803 555582

Sells: Cosmetics/skin & healthcare products

Pegasus Promotions

The Pentangle, 126 Sheffield Road,
Barnsley, South Yorkshire S70 1JB

Sells: Studded chokers/wristbands etc, smoking equipment, pendants, tarot cards etc

Pet Essentials Ltd

Tel: 01273 381517 Fax: 01273 703091

Sells: Pet equipment - dog/cat beds, toys, leads, collars, treats etc

Big Buds Inc

Unit 11 Irwell House,
East Philip Street, Salford, Manchester M3 7LE

Sells: Smoking equipment - bongs/pipes/rolling machines etc

Cirilla UK Ltd

Unit C1, The College Business Centre,
Utttoxeter New Road, Derby DE22 3WZ
Tel: 01332 281842 Fax: 01332 746380
Email: vanessa@cirilla.co.uk
Web address: www.cirilla.co.uk

Sells: Health & beauty care products

Avalon Headshop Supplies

83 Fawcett Road,
Southsea, Hampshire PO4 0BD
Tel: 023 9283 2383 Fax: 023 9283 2583
Email: info@avalonheadshop.co.uk

Sells: Smoking paraphernalia

Joseph Segal Ltd

313 Bury New Road,
Salford, Manchester M7 2YN
Tel: 0161 708 9541 Fax: 0161 792 9528
Email: sales@bucklesexpress.com

Sells: Cowboy hats and accessories

Brightside

Unit 20, Lonlas Business Park,
Skewen, Neath, SA10 6RP
Tel: 01792 813906 Fax: 01792 812909
Email: edsrtradelink@aol.com

Sells: Smoking accessories

One Stop Surplus

Unit 28, Hunt End Industrial Estate,
Dunlop Road, Redditch B97 5XP
Tel: 01527 540633

Sells: Army surplus clothing and equipment

Albashed

River Row,
Cwm, Ebbw Vale NP23 7TJ
Tel: 01495 225663 Fax: 01495 225663

Sells: Lifesize and halfsize resin figures – famous people, animals, food etc

Abbey Cards

Unit 2 Chailey Industrial Est,
Pump Lane, Hayes, Middx UB3 3NB
Tel: 0208 573 1768 Fax: 0208 561 2349
Email: abbeycards@aol.com
Web: www.abbeycards.com

Sells: Greetings cards and party accessories

Crown Cards

Crown House, Queen Street
Bexleyheath, Kent DA7 4BT
Tel: 0208 303 6060 Fax: 0208 303 1231
Email: sales@crowncards.com
Web: www.crowncards.co.uk

Sells: Greetings cards

Cygnnet Marketing

30 High Street, Uppermill
Oldham, Manchester OL3 6HR
Tel: 01457 874396 Fax: 0161 652 7489
Email: sales@cygnnet-marketing.co.uk
Web: www.cygnnet-marketing.co.uk

Sells: Chess sets, candles, greetings cards

Hannaford & Marshall Ltd

40-42 Bethnal Green Road
London E1 6HZ
Tel: 0207 739 2834 Fax: 0207 613 0011
Email: mail@hanmar.co.uk
Web: www.hanmar.co.uk

Sells: Stationery

Mercian Labels Ltd

Mercian House, Watling Street
Cannock, Staffs WS11 3BD
Tel: 01543 431070 Fax: 01543 431077
Email: sales@selfadhesivelabels.com
Web: www.selfadhesivelabels.com

Sells: Range of self-adhesive labels

No. 1 Publishing

30 High Street, Uppermill
Oldham, Manchester OL3 6HR
Tel: 01457 874396
Fax: 0161 652 7489
Email: sales@no1publishing.co.uk
Web: www.no1publishing.co.uk

Sells: Greetings cards

Tallon International Ltd

Tallon House, Foleshill Road
Coventry, West Midlands CV1 4JY
Tel: 024 7622 4433 Fax: 024 7622 2010
Email: sales@talloninternational.co.uk
Web: www.tallon.co.uk

Sells: Stationery and gift items

Restways

Units 13/14 Broughton Trade Centre
95 Broughton Lane, Manchester M7 1US
Tel: 0161 839 8711 Fax: 0161 839 7224
Web: www.restways.com

Sells: Branded fragrances and cosmetics

Herrco

5 Broadway Drive
Halesworth, Suffolk IP19 8QR
Tel: 01986 874149 Fax: 01986 874668
Email: info@herrco.co.uk
Web: www.herrco.co.uk

Sells: Cosmetics/toiletries

Mallorquin Marketing

Platts Road
Amblecoat, West Midlands DY8 4YR
Tel: 01384 392888 Fax: 01384 392889
Web: www.mallorquinmarketing.com

Sells: Hair and beauty products

Baylis & Harding

Devon Street
Birmingham B7 4SL
Tel: 0121 359 0099 Fax: 0121 359 0010
Web: www.midcos.com

Sells: Cosmetics & toiletries

Stargazer Products Ltd

1 Knights Hill Square
London SE27 0HP
Tel: 0208 655 7005 Fax: 0208 655 7007
Email: admin@stargazer-products.com
Web: www.stargazer-products.com

Sells: Hair and cosmetic products

Quest Personal Care Products

Quest House, Unit 1 Altaman Industrial Estate
229-252 Bury Road, Radcliffe, Manchester M26 2XF
Tel: 0845 130 5335 Fax: 08245130 1331
Email: headoffice@questcottonproducts.com
Web: www.questcottonproducts.com

Sells: Personal care products

STILL WANT MORE????

In February 2003, I launched the '**UK-Trader's Private Site**'. This is a 'members-only' website, designed for anyone wishing to trade in the UK, whether online or offline, full-time or part-time. It is a huge resource, containing several large contact directories and much, much more. The private site contains it's own directory of UK wholesalers and there are currently over 700 suppliers listed – that's almost double the number in this eBook!

You will also find contact details for UK auctions (including Government and Police auctions), property auctions, markets and a download section. New content is added to the site every month and access to the site is incredibly affordable!

For more information about the private site, visit the link below:

www.theuktrader.co.uk/membersite.html

If you enjoyed reading this eBook, you may like to receive my bi-monthly newsletter – 'The Online Trader'. The newsletter is free and delivered directly to your email Inbox. To learn more about the newsletter and to subscribe, please visit the link below:

THE ONLINE TRADER

If you are interested in making money online, then take a look at my website devoted to this very subject. There is an online forum on the site, so you can interact with other like-minded individuals from around the world and if you join my affiliate program, you can earn 50% of my sales proceeds!

www.thetraderonline.com

For more great eBooks on a variety of subjects, please visit my website below. All eBooks are available for instant purchase and download.

www.ebooksnow.co.uk

If you require contact details for US wholesalers and drop-shippers, please visit the following website:

www.theustrader.com

UK-TRADER'S TOP TRADING TIPS!

There are thousands of copies of this guide in circulation, so it is hardly surprising that I receive many emails from readers asking for guidance or assistance. I have therefore added this chapter in the hope that some of the following tips will be of use to you.

TRADE ONLY!

The biggest issue that new traders seem to have is a 'fear' of approaching wholesale suppliers - they feel that wholesaler's are for shops only and that, for some reason, they will not be allowed to purchase from them. This is not the case. I don't own a shop and I have membership cards to some of the biggest wholesalers in the UK. How did I get them? By being honest - if a wholesaler asks me where I sell, I tell them straight - on the Internet and via mail order only.

Most wholesaler's will state that they are for the 'trade' only, but if you are buying stock to resell, then you are a trader - you don't have to have a limited company to 'qualify', plenty of businesses are just individuals trading on their own - just like me. If a wholesaler only wants to sell to the 'big boys', then they will ensure that they do so by having large minimum purchase requirements. Very few do this though and minimum orders are often just £50 or £100. Some wholesaler's don't have a minimum order at all and some only have a minimum order for your first purchase. Many 'General' wholesaler's don't even make you purchase full cases of each product line - I use one very large wholesale warehouse and I regularly see customers buying single items which are clearly for their own use.

Many wholesaler's are happy to let anyone buy from them without proof of being 'in the trade', but some will ask for proof of trading. I know that this puts a lot of new traders off, but there really is no need to worry. Remember, as long as you are happy to meet any minimum purchase requirements and as long as you are buying to sell, the wholesaler wants your business. Proof of trading can be anything from a business card or letterhead (both easily produced yourself on your own PC) to an invoice from another wholesale supplier. Again, it is easy to get hold of an invoice, just buy something and ask for the invoice to be made out in your new business trading name. Another way of proving you are a trader is to open a business bank account - again very easy, just give your own bank a call - then you will have a bank statement/cheque book to prove you are in business.

Remember, you are not doing anything wrong - selling to people like you is exactly what the wholesaler is set up to do - it is just that there seems to be a bit of an 'air of mystery' to the wholesale business and newcomers are easily scared away - don't be!

VISIT/PHONE/EMAIL

I am often asked, 'what is the best way to contact a new supplier?'. My answer is always the same, 'If you are able, always visit the supplier - especially for the general wholesaler's. This is the only way of really seeing the stock available and it is a great feeling to walk into a warehouse and see items selling for £2 that you know will fetch £10 on eBay or at a car boot fair. Many suppliers don't produce price/stock list's and therefore a visit is a 'must', unless you know exactly what you want. Remember to take along a proof of trading just in case you need it and phone first to check opening hours.

If a visit really is out of the question, then give the wholesaler a ring, most are very helpful and if they do produce a price list, they should be happy to send you one. The absolute last resort is to use email. I don't know why, but whenever I email a new supplier it can take days for me to get a reply and most of the time I don't even get a response. This is only my experience and you may find things different, but I have had little luck using email to contact wholesaler's. I think that one of the reasons may be because many wholesaler's are pretty 'traditional' in the way they work and whilst at some point they thought it would be a great idea to get online with email, they just don't check it often enough. As I say, this is just my

experience and I am probably being unfair to the few wholesaler's that make email work, but I have always found a visit or phone call to be far more productive.

REMEMBER VAT!

Wholesale suppliers will usually always quote prices as being net of VAT - this means that the price you see is NOT the price you pay. You must add another 17.5% to the cost (or whatever the prevailing UK VAT rate is). Most new traders are used to being normal consumers and therefore the concept of adding VAT is totally new - get used to it fast, as if you forget, you will have a shock when you come to pay. Not only that, but forgetting about adding the VAT will make a big difference to your expected profit margins. If you start to trade on a more serious basis, you will find that most business services/purchases are quoted as being net of VAT. This is just the way it has always been, regardless of whether you are VAT registered and can claim back the VAT or not.

HAGGLE

Believe it or not, many wholesale suppliers, especially the large general warehouses will haggle on price, even if you are only buying a couple of cases of a particular product. Like most industries, wholesaling is very competitive and therefore, if you are spending a reasonable sum of money, it is worth asking for a further discount. Alternatively go for the 'If I buy 3 cases instead of 2, will you let me have them for £xxx' approach. Wholesaler's are traders just like you and most of them love doing a deal. It doesn't hurt to ask and the worst they can do is say 'No'.

SELLING ON ONLINE AUCTIONS

Many of you will have purchased this guide because you want to sell on online auctions such as eBay. It would be very easy to write an entire book on just this subject (in fact many people, including myself, have), but there is one thing to remember if you want to make it big in the online auction world - **DUTCH FEATURED AUCTIONS**.

A Dutch auction is a single auction for more than one of the same product. A Featured Auction (and I am talking about eBay here), is an auction that is listed in a special category and means it appears at various times on the eBay home page. This is the best way of getting hundreds or thousands of people to look at your auction. A featured auction costs more than a regular auction (obviously), the current price is about £20, but it is well worth it. I have had my best successes using Dutch featured auctions on eBay. To take a look at the current featured auctions on eBay, [CLICK HERE](#). This will give you an idea of the kind of thing that sells. Stick to small items that can be posted easily. Gadget/gimmick items with a purchase price of less than £10 do very well as they are good 'impulse' buys and if you sell 50 items a week at £10 and double your money on each sale, that's about £250 profit before auction fees - not bad going and easily achievable!

FINALLY A SPECIAL OFFER FOR ALL MY READERS

I run several online businesses and one of my other ventures is called **STYLISHLOGOS**. This business was set up to design and sell professional logo's for use on websites and in online auction descriptions and 'About Me' pages. A logo is a great way of saying something about your business without words and it is also a great way of making your online auctions stand out from the crowd. Instead of showing your business name, why not use the logo to display your eBay user name?

I normally charge £20 to design and produce a single logo (which is already incredibly cheap), but all readers of this eBook can have a logo designed and produced by StylishLogos for just £14.99 - that's a massive 25% discount! Kick start your new business today with a new logo - you can use it on your website, letterheads or just about anywhere you like.

To find out more about the StylishLogos service visit

www.stylishlogos.com

If you want to order, please use the following link - you may only buy at the above special offer price by using this link - the other links on the website will charge you full price:

['YES, I WANT YOU TO DESIGN ME A LOGO FOR JUST £14.99'](#)
